Animal damage control budget increase sought

Meat and berry producers concerned with the protection of their livestock and crops, will combine efforts to ask Congress to add about $47 million to the Department of Interior's Fish and Wildlife Division budget for animal damage control, according to Phil Farrell, a rancher from Madras, Ore.

Farrell, chairman of the National Wool Growers Assn., said a mail and phone campaign is underway to involve growers' organizations in presenting testimony to House and Senate subcommittees during the week of April 17.

The Interior Secretary and Fish and Wildlife officials most recently assured growers this past December and January of the Service's concern with assisting with predator problems. Yet the budget proposed in mid-March for the Service included $300,000 less than was budgeted two years ago for animal damage control.

The budget proposal includes only $36,000 more than the current total animal damage control budget of the Division of the U.S. Fish and Wildlife Service of about $11.2 million, Farrell reported. The predatory animal program budget is about $6 million, with the balance divided between research on animal damage controls and bird control programs.

"We were shocked by the presentation," said Farrell. "There was no effort to bring animal damage control into the budget at all."

"If the federal government is going to put requirements on what can be used (to control predators), it should come up with the money to be effective with those tools," added Farrell.

Federal regulations prohibit the use of the toxin 1080 which has proved to be the most effective method known of controlling coyotes, according to Farrell.

"It is quite obvious they are not getting the job done with the present level of funding and present tools" added Farrell, who said 12 lambs have been killed by coyotes in 15 days on his family ranch.

Animal control activities also are intended to assist berry growers troubled by starlings and blackbirds as well as livestock producers suffering losses to eagles, coyotes and other predators.

The Wool Growers chief executive officer noted that for every federal dollar in animal control programs, counties provide two to three dollars.

The Wool Growers, the National Cattlemen's Assn. and other groups are planning to appear before the subcommittees in mid-April to ask for a budget increase equal to the increase proposed for wildlife habitat and endangered species protection. The latter program is currently funded at about $297 million.

Producers do not plan to suggest that the wildlife budget be cut, Farrell said. "We are not experts in wildlife habitat, what we are saying is that the protection of human health and the protection of crops [illegible] livestock is as important [illegible] wildlife habitat and [illegible] protection of endangered species."

WINDMILL OWNERS
Avoid changing well ser[illegible] many years. Permacast st[illegible] ed urethane, more wear [illegible] than nylon. Permacast [illegible] bearings 10 to 1. Their [illegible] sign allows only 1/8" sta[illegible] a load of 5/8" of a leather [illegible] friction, for easier pumping [illegible] cylinder life greatly [illegible] must be used in good [illegible] der, as they do not [illegible] Urethane Permacups, [illegible] Check-balls, and Urethane [illegible] Rod-guides, and don't pu[illegible] for many years. Thousands [illegible] wells that have not been pu[illegible] in 9 years! All are available [illegible] dard cylinder and pipe sizes [illegible] or call for our catalog. We sh[illegible] day order is received. Th[illegible] 26th year serving ranchers
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806/352-276[illegible]

Farm Bureau blasts FDA's antibiotic accusations

The Farm Bureau has charged that Congress is allowing and encouraging the Food and Drug Administration to transform what should be scientific discussion on subtherapeutic use of antibiotics in animal feeds into a political and emotional issue with little regard to complete scientific facts.

Marion Stackhouse, president of the Indiana Farm Bureau Federation and an American Farm Bureau Federation director, made the charges at a hearing on the FDA's rule making to ban or severely restrict the use of penicillin and tetracyclines in animal feeds.

Pointing out that the use of subtherapeutic levels of antibacterial drugs in animal feeds has been common practice for more than 25 years, Stackhouse estimated the drugs are used in the feed for all turkeys, 30% of the chickens, 80% of the swine and veal calves and 60% of the cattle raised for food in the U.S.

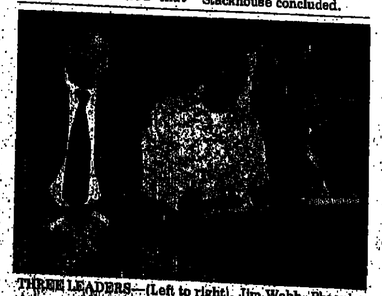
The Farm Bureau spokesman warned that undue curtailment of the safe and appropriate use of the drugs would raise the cost of food to the consumer and lower food quality.

"In any evaluation of chemicals and drugs," Stackhouse said, "the possible detrimental effect must be considered in relation to the benefits derived through the filing of an economic impact statement including publication of the risk-benefit ratio."

Livestock producers have repeatedly stressed that there is no direct evidence that feeding antibiotics to food animals has ever resulted in the transfer of antibiotic resistance from animal to man.

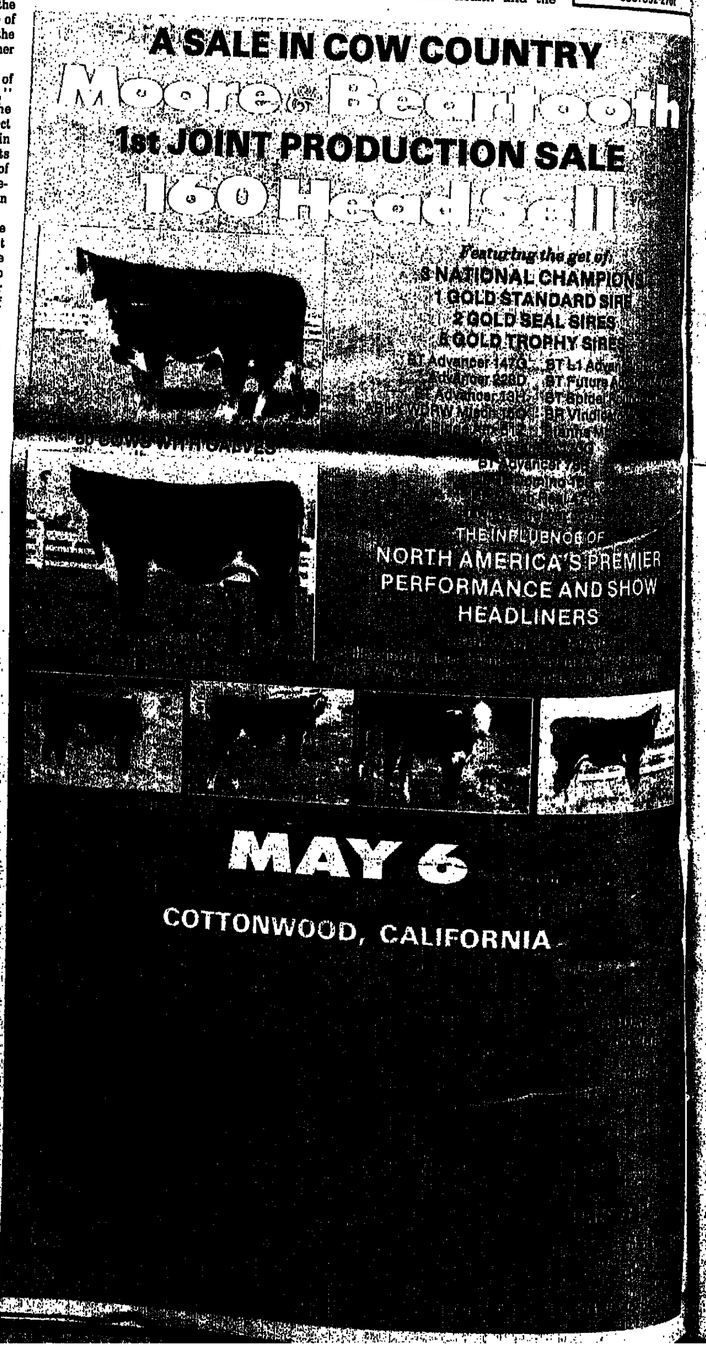
Calling for additional scientific studies before enforcing the ban on the antibiotics, Stackhouse said the FDA should cease making public comments on the alleged risks.

"These comments tend to create an unfair image of wholesome and nutritious products which, scientific evidence to this date indicates, is unwarranted," Stackhouse concluded.



THREE LEADERS—(Left to right), Jim Webb, Phoenix, Ariz., president of the Arizona National Livestock Show; Alex Dees, Yuma, president of the Southwest Brangus Breeders Assn., and Wayne Pruett, Sasabe, Ariz., president of the International Brangus Breeders Assn., visit during a break in the action at the International Brangus Breeders Assn. annual convention.
(Staff photo by Mack Jones)

GRAND STEER—Karen Steele of California Polytechnic State University, San Luis Obispo, sold her grand champion market steer at the junior livestock auction of the Great Western Junior Livestock and Dairy Show, Commerce, for $4.25 lb. to O.K. Meat Company, Southgate. The Hereford cross weighed 1[illegible] lbs.



Comments

The rapid rise in cattle prices is hardly fattening stockmen incomes, but it is putting them in a position to make a profit. While there remains differences of opinion on the course of cattle prices, the strength appears to be for real. Glen Allen, a Topeka, Kan., based marketing consultant, says he thinks the prospects for continued profits are excellent.

RICHARDSON

Allen heads Allen Enterprises, which conducts the annual volume and value of livestock transactions survey for the Livestock Marketing Assn. [LMA]. Allen projects a decline in 1978 cattle and calf volume. His study set the 1977 volume at 119.8 million cattle, off from 120.4 million in 1976.

Allen projects per head values of cattle and calves to average $235 in 1978 compared with 1977's $215. He bases his predictions of profitability on current prices. Feeder cattle, he notes, 400-500 lb. closed at 62-66 cents per cwt. in mid-April at Oklahoma City and $58-63.25 at Kansas City.

Allen reports cattle values rose in 1977 to $25.7 billion, from $23.3 billion the year before. That increase in value was stimulated by higher cattle prices and increased turnovers. He believes wholesale and retail price of hamburger is the single most significant key to the cattle market.

He says McDonald's, Denny's and Burger King chains compose about 15-16% of consumption based on carcass weight. And, he warns, McDonald's hamburger costs are protected until early 1979. Allen believes consumers will "hammer stockmen over the head" if retail prices for beef rise 20% this year.

Oregon animal scientist Bob Raleigh, Burns, believes "prices most likely will stay up until a year from now or longer." He reasons that it takes a year to get a calf born, and actually, total time to get one ready to slaughter might take 16-18 months. "So, I think a year from this fall prices still ought to be good."

These views could work out; it all depends on the policies pursued this spring and summer by stockmen and government authorities. "I think we ought to take this unique opportunity to consider the alternatives to building up the weaker end of the herd just to cash in on the higher prices," Raleigh advises stockmen. At this point, there is still plenty of time for the current momentum in the livestock economy to be won or lost, he says. These two men explain it, it is all up to you.

—GLEN RICHARDSON

Canadian feeders swept off market by U.S. buyers

U.S. feeder cattle buyers have taken three times as many feeder cattle from western Canada this year as they did last year, Agriculture Canada statistics show.

The statistics reveal a movement of 16,454 head into the U.S. from Canada, compared to 5254 at the same period a year ago.

Maurice Kraut, livestock market economist with Alberta Agriculture, said the reason for added interest of U.S. buyers is because of the economics involved. The general optimism shown in the cattle market of U.S. buyers and the 13% discount available on the Canadian dollar gives U.S. buyers five dollars in their pocket, according to Kraut.

Top quality lightweight feeder cattle in Edmonton priced at 865 (Canadian) are worth $57 (U.S.). After adding $3.50 for tariff and freight, the total is about $5 (U.S.) under the going price some buyers are paying in their home states, according to Kraut.

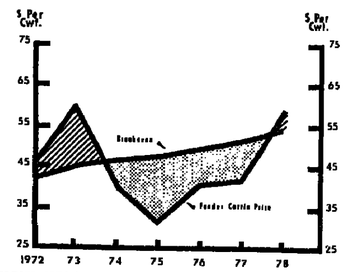
The added pressure from U.S. buyers has caused the Edmonton feeder cattle prices to close within $1-2 of the Toronto feeder price. Normally this is a $6-8 spread. This decrease may cause the spring movement of feeder cattle from western Canada to the eastern feedlots to be greatly reduced this year. The freight cost of moving feeders east in Canada is $4.50-5.50 (Canadian) per head.

The January Alberta Agriculture summary showed the 1977 calf crop down 18%, with half the crop already placed on feed in Alberta. This reduces the availability for out of province movement to 250,000 head, according to Kraut. Normal availability is rated at about 300,000 head. If feeder cattle prices continue to increase this spring, Kraut feels that many of the lightweight feeders now in feedlots could be moved to market because of the uncertainty of the fed cattle market in Canada.

WESTERN LIVESTOCK JOURNAL
A CROW PUBLICATION
News • Trends • Sales • Shows • Markets
May 1, 1978 Central Edition Vol. 56, No. 29

PROFIT ALERT

Average Feeder Cattle Prices and Costs



HOW YOU'RE DOING—This chart shows that the average cow-calf producer showed a profit in the first quarter of 1978, the first time since the same quarter in 1972 and 1973. Losses were recorded in the first quarter of 1974, 1975, 1976 and 1977. The data on both average prices and costs are conservative. For example, the average prices shown in the chart are for steers only; heifer prices are lower. Similarly actual costs in many instances would be considerably higher than shown, depending on land and other costs.

TOP PRINT ADVERTISING—Crow Publications' President Dick Crow, (left), and Commercial Advertising Director Dick Bannon are all smiles on learning the firm's advertising won a National Agricultural Marketing Assn. (NAMA) "Best of Agriculture" Award. The advertising for the firm's new LIVESTOCK magazine created by Curt Brogren Design, Denver, won for top print single effort by media. The award presented at NAMA's national convention, Atlanta, is the first national award received for Rocky Mountain area advertising.

Stockmen charge predator control budget 'shortchanges' industry

The administration's budget proposal for federal animal predator control "shortchanges" the program, representatives of three livestock organizations charged in Washington, D.C.

The administration is asking Congress to "decrease the program in real dollars" at a time when predator losses to livestock men are increasing, spokesmen for the National Wool Growers Assn., the National Cattlemen's Assn. and the Public Lands Council said.

In statements to House and Senate appropriations subcommittees on April 18 and 20, the spokesmen said that the fiscal 1979 budget for animal damage control should be increased by at least $14,700,000 to achieve an adequate program.

Joe Helle of Montana, speaking for the National Wool Growers Assn., said "predator control is essential if we are to maintain a viable livestock industry in the U.S." He emphasized, however, that the program was equally important to other interests throughout the country.

All three spokesmen mentioned that the growing coyote population in the west was the "largest single predation problem." Jim Barron of Texas, representing the National Cattlemen's Assn., said that cattlemen, as well as others, are also suffering from migratory birds "raiding feedlots and ranges of expensive food, spoiling what they don't eat and spreading communicable diseases." Geno Kunkle, assistant director of the Oregon Department of Agriculture, testified that research and new tech-

(Continued on page 3)

MEF chairman named

New chairman of the U.S. Meat Export Federation is Baxter Freese of Wellman, Iowa. He replaces Peter Marble of Nevada.

Striking butchers accept IBP offer

Members of Amalgamated Meat Cutter Local 222 in Sioux City, Iowa, voted to end their long strike against Iowa Beef Processors [IBP] in Dakota City, Neb.

Local 222 trustee Donna Miller told Western Livestock Journal the contract will be signed, subject to approval of final language.

Members voted 588 to 425 to ratify the contract thereby ending the strike which began in February 1977.

IBP spokesmen were not available for comment.

FDA may alter antibiotic proposal

Food and Drug Administration (FDA) commissioner Donald Kennedy said his agency may make some significant changes in its proposal to require veterinarians to prescribe some animal drugs before they are used by U.S. producers.

Kennedy told a Newspaper Farm Editors of America audience that he heard some persuasive evidence during the Ames, Iowa, hearing on FDA's proposal to require stronger controls on animal feeds containing antibiotics. He indicated some significant changes might be made in the final regulations.

Kennedy would make no predictions on what FDA might do with its other proposals regarding penicillin and tetracyclines used in animal feeds. He said, however, that he expects those proposals to get tied up in the regulatory process.

Kennedy also indicated he saw no need to make major changes in the Delaney amendments to the Food and Drug Law. He said he thought it was a good consumer protection vehicle.

However, he said he could see a problem developing in the use of the Delaney Clause, which prohibits food supply items that are proven carcinogens.

Kennedy said he would like to write a definition of toxicological insignificance to meet the problem of the Delaney Clause, but that he has not been able to write a definition fitting all cases.

FDA extends comment period

The Food and Drug Administration has extended the comment period on the proposal to require veterinarian prescriptions for using antibiotics in livestock feeds. The previously announced deadline of April 20 has been extended 60 days.

RECEIPTS AT 11 MARKETS

	Cattle	Hogs	Sheep
Last week	4,600	36,100	400
Prev. week	5,100	30,000	100
Year ago	6,900	37,800	500

Meat import hearings may begin in June

The House subcommittee on trade may begin hearings in June on a number of bills introduced in the House of Representatives to amend the 1964 Meat Act, subcommittee chairman Charles Vanik (D-Ohio) announced.

Vanik said the hearings will begin as early in June as the full ways and means committee's schedule permits. Vanik said hearings in May are possible if the ways and means committee terminates consideration of President Jimmy Carter's tax proposals earlier than anticipated.

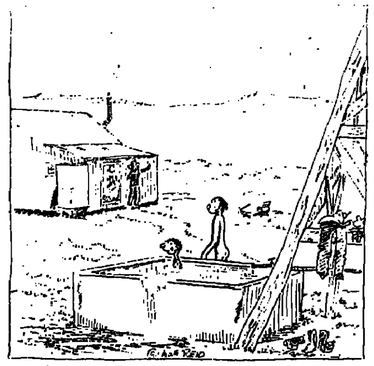
So far, about 26 bills dealing with meat imports have been introduced in the House. While the bills differ in specifics, they generally deal with lowering the meat quota level, bringing new categories of meat under the quota, requiring labeling of imported meats and providing for a varying quota designed to be countercyclical to the U.S. meat cycle.

Vanik said dates, times and places for the hearings will be announced later. Vanik hopes the hearings will provide detailed information of the cost of the various proposals and why changes are needed now, as well as the impact of the proposed changes on U.S. trading partners and the current multilateral trade negotiations in Geneva.

(Continued on page 3)

NEWSPAPER (priority handling)
NEWSPAPER (priority handling)

COW POKES By Ace Reid



"Maw, you better explain yourself next time you tell 'em to clean up before supper!"

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Call Me Gotta wins derby at Centennial

Call Me Gotta, a brown colt owned by Charles Mitchell, Mobile, Ala., flashed down the 400 yard straightway in 17:58 seconds to win the Rocky Mountain Quarter Horse Derby for three-year-olds at Centennial Race Track, Littleton, Colo.

The colt, trained by Johnny Goodman and ridden by Billy Hunt, pushed his earnings well past the $100,000 mark with his share of the $59,552 purse. Call Me Gotta, by He's Gotta Go, out of Call Me Lady, was the third place finisher in the 1977 All American Futurity at Ruidoso Downs in New Mexico last Labor Day.

Ala Secret Sue, owned by Charles R. Socolofsky, Scott City, Kan., was second. She was trained by Jack Woods and ridden by George Fryday. Nip N Dude showed and Blinkers Off was fourth.

Centennial closed out the spring Quarter Horse meet April 23.

Texans to expand Beef for Father's Day promotions

To expand the Beef Industry Council's national Beef for Father's Day promotion, the Texas Cattle Feeders Assn., Texas Department of Agriculture and Texas CowBelles are working together on the largest single beef promotion ever planned in Texas.

TCFA's beef nutrition TV spots will begin June 7 on the early evening news on ABC, NBC and CBS in Dallas-Ft. Worth, Houston, San Antonio and El Paso.

The Texas Department of Agriculture will distribute beef posters to all major supermarkets in Texas. And Texas CowBelles are planning in-store promotions on Beef for Father's Day in major Texas cities.

TCFA's Jim Peterson and TDA's Tommy Baker met with major retailers in Dallas, Ft. Worth, Houston and San Antonio to coordinate the promotion.

Hide & offal value

The estimated hide and offal value from the average 1000 lb. slaughter steer for the week ending April 21 was $4.96 per cwt., compared with $5.01 the previous week and $4.00 a year ago.

Ammonia toxicity reduced with use of liquid feed supplements

Ammonia toxicity in livestock can be reduced by careful choice of ingredients commonly found in liquid feed supplements, according to Dr. Richard E. Lichtenwalner of Texas A&M University, College Station.

Lichtenwalner told the annual convention of the Texas Grain and Feed Assn. that the rate of ammonia released from urea fed to cattle and sheep is significantly affected by use of molasses and phosphoric acid.

Urea, a non-toxic substance, is used as a source of ammonia, on which ruminal microbes feed. It is typically used to replace more expensive protein sources, such as soybean meal, but is toxic in large doses.

Lichtenwalner's study has significant impact potential on product liability cases. In these cases, the question of the amount of urea present in the ration, or the degree of diffusion of the urea throughout the entire mixture, is raised.

He said toxicity data based on water mixes should not be applied to a mixture of urea and molasses because it takes a certain quality of urea to produce a toxic system. He said there are definite benefits from using molasses-based feeds—a difference he said could be as great as 2 to 3 grams of urea per 100 lb. of animal body weight.

The study also found that inclusion of phosphoric acid in the feed supplement also reduced ruminal blood ammonia toxicity in test animals.

New Mexico gives greenlight to new rangeland herbicide

The New Mexico Department of Agriculture has registered a potent new herbicide for control of brush and weeds on rangeland this year.

The product, Tordon 225E, will be available in the state for the first time under terms of a Special Local Need registration just approved, according to Dr. Jim B. Grumbles, Dallas, research specialist for Dow Chemical U.S.A. He said programs now are being developed to include the newly-registered herbicide in USDA cost-share programs now operable in New Mexico.

Tordon 225E should prove a valuable addition to the arsenal of weapons New Mexico ranchmen have available to protect their grass from encroachment by brush weeds, said Jesse Gerard, Las Cruces, N.M., associate professor in agricultural services at New Mexico State University.

Gerard said his research indicates Tordon 225E will make effective control possible for certain brush and weed species under conditions that have made control attempts impractical or uneconomical in the past.

Gerard expects the material to be used primarily for mesquite, catclaw, broom snakeweed, cholla cactus and Plains prickly pear. In his research, Tordon 225E has proven approximately five times more effective on mesquite growing in heavy soil than any herbicide previously registered for use in the state, Gerard said. This advantage does not hold in sandy soils, however.

In eight years of research on heavier soils, Gerard continued, Tordon 225E achieved a total plant kill of 20.5% compared with an average of only 4.5% mesquite kill with the next best herbicide.

Though researchers have in the past recommended spraying only in the month of May to kill broom snakeweed, Gerard reported excellent results spraying in the fall and winter months.

Under terms of the registration, Tordon 225E can be applied only by contract aerial sprayers approved by Dow. Turnkey cost will range from $7.50 to $8.50 an acre applied at one quart per acre.

Colorado Simmental day set May 27

Helen and Mel Rich will be hosts for the first Colorado Simmental Assn. field day on May 27 at the home of Helen's Rich Simmentals near Parker, Colo.

Registration will begin at 9 a.m. with the program for the day getting started by 10 a.m. The day's activities will include a steer and heifer show for juniors between the ages of 8 and 19. The juniors will also be judged for showmanship during the show and will compete in the placing of two or three groups of cattle slated to be on display. Eldon Krebs with Ken Caryl Ranch, Littleton, Colo., will judge the junior show.

Juniors that place high with their animals, in showmanship and judging will receive points in each of three areas. The high point youth for the day will be awarded a half-blood Simmental heifer donated by Helen's Rich Simmentals.

Dr. Peter Elsdon, head of the embryo department at Colorado State University will present a program during the afternoon.

Adults can participate in the judging of the groups of cattle and prizes will be awarded to the high individuals. There will also be a drawing for other gifts at the end of the day.

Lunch will be furnished to all in attendance, complements of Helen and Mel Rich.

'Other' predators becoming a problem

O.J. Barron III, Spur, Texas, told Congressional predator hearings that predator control is a feedyard problem.

Barron said coyotes remain a $30 million headache, but migratory birds, prairie dogs, ground squirrels and skunks constitute a growing expense for all livestock producers.

Montana Angus day planned June 24

The Montana Junior Angus Assn. will hold its annual field day June 24 at Vermillion Angus Ranch, Billings, Mont.

A full day of activities is planned including a judging contest, the Miss Angus state queen contest, and the state showmanship contest, in which the two winners will be sent to compete in the national showmanship contest to be held in Des Moines, Iowa, July 20-21.

Registration will begin at 9:30 a.m., with activities starting promptly at 10:15 a.m.

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Stockmen charge predator control budget 'shortchanges' industry

(Continued from page 1)

nology was needed to protect cash crops, such as the wine grape and blueberry crops in Oregon from being ruined by bird damage.

Dean Rhoads, president of the Public Lands Council, said that an investment of adequate funds in the animal control program now "would be repaid by savings to the consumer in the future." Helle pointed out that sheep and lamb losses from coyote predation cost producers an estimated $55 million annually plus at least $20 million to the consumer "even without including an indirect or multiplier impacts on other economic activities."

Barron said a new federal study not yet published indicated that 133,000 calves and 4000 cows were killed by predators, mainly coyotes, at a cost to the industry of at least $30 million in 1975.

Kunkle said that "government controls on management of predators have become unbearably restrictive" and today there is less than half the number of sheep in production as there were 20 years ago. He said that a USDA western state study indicated that coyotes alone killed 550,000 lambs in one recent year which is more than Oregon's total sheep and lamb population of 390,000.

The administration's request that the animal damage control program be increased by only $36,000 over its present $11 million level, Helle charged, "falls considerably short of the rate of inflation" and represents a retrenchment "when predation upon livestock and wildlife has never been a more serious problem than it is today."

Of the $14.7 million increase requested by the three organizations, $10 million should be for research and development of alternative methods for predator control, Helle said. "We need research to develop new damage control methods that are more effective, selective, and safe," he said.

Barron stated that new government requirements such as EPA registrations for chemical uses have "sky-rocketed" research costs and with "the mountain of paperwork" and overhead involved, "it will take a 50% increase in the research budget just to maintain the present level of research not to mention the expanded research which is urgently needed."

All three testified that not only was the animal damage control program suffering from a lack of funds but from a lack of personnel "to do an adequate job." They asked members of the Two Congressional committees to provide for 122 additional operational staff positions and for 86 new research positions. Kunkle pointed out that in 1973-74, 60 full-time positions were "arbitrarily and unfairly" removed from the animal damage control program and shifted to other fish and wildlife programs.

Helle said that it was ironical that the administration was proposing an increase of $47 million for the protection of wildlife but practically no increase for the protection of domestic animals which are essential to meet our nation's food and fiber needs.

Meat import hearings may begin in June

(Continued from page 1)

In addition to the House hearings, the Senate finance committee recently passed a bill to amend the meat import law. Main provisions of the bill are:

- It establishes a countercyclical formula for determining the level of beef and veal imports based on U.S. cow beef production.
- Establishes a quota for processed beef.
- Requires the President to impose quotas on imports of unprocessed beef and veal or processed beef and veal, in any case where estimated annual imports of that type is more than 10% of the estimated countercyclical quotas amount.
- Allow the President to suspend or increase quotas only if he declares a national emergency under the 1976 National Emergencies Act and determines the suspension or increase is necessary for national security or he determines the quota amount is inadequate to meet domestic demand at reasonable prices as the result of a natural disaster.
- Requires that no more than 54% of the annual quota amount could enter the U.S. in a six-month period.
- Directs the Agriculture Secretary to study the regional impact of imported processed and unprocessed beef and veal.

USDA finds 42 scabies cases

Colorado had nine confirmed outbreaks of psoroptic cattle scabies during March, according to USDA veterinarians.

El Paso County reported two outbreaks; Kiowa, Lincoln, Logan, Morgan, Otero, Pueblo and Yuma counties reported one outbreak each.

The Colorado cases were part of 42 confirmed outbreaks in eight western and central states reported by USDA. Besides the nine outbreaks in Colorado, USDA veterinarians said Texas had ten outbreaks; New Mexico had five, Kansas had four, Iowa had six, Nebraska and South Dakota had three each, and Wyoming had two.

Dr. Glen O. Schubert of USDA's Animal and Plant Health Inspection Service (APHIS) said that the scabies problem has been growing in recent months in many cattle-raising states. However, strict regulations imposed by several states should help bring the problem under control.

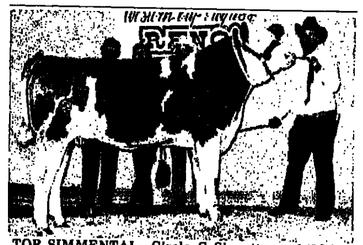
Since Oct. 1, APHIS veterinarians confirmed 268 cases of scabies nationwide. During the previous October-March period only 108 cases were found.

Dr. Schubert urged all cattlemen to check their stock regularly and report suspected scabies to their veterinarians or state or federal animal health officials.

Bill would ban imports of some treated foods

A bill introduced by Henson Moore (R-La.) would ban imports into the U.S. of foreign agriculture commodities treated with pesticides banned in the U.S.

Moore said foreign farm goods treated with U.S.-banned pesticides could slip into this country under the present law, which requires only spot checks of imports for traces of pesticides.



TOP SIMMENTAL—Circle C Signette, a 1/20/76 daughter of Signal 6110 topped the Western Beef Progress Sale, Reno, Nev., selling for $6100 to Helen Rich, Denver, Colo. She was consigned by Shawest Farms, Edmonton, Alberta, Canada.

(Staff photo by Don Doris)

Filly to help equestrians get to Moscow

Funds to help pay the costs of the U.S. Equestrian team that will be competing in the 1980 Olympics in Moscow, Russia, will be raised by the sale of a beautiful Quarter Horse filly on May 25 at 1 p.m. during the California Livestock Symposium, Fresno, according to the Symposium's managing director Gallen D. Martin. Auctioneer will be country western music star Leroy Van Dyke.

The filly, Cha Cha Doc, a sorrel, is by Broadway Doc, a son of Doc Bar, and out of the mare, Raichasha Lady. She was bred by William Verdugo, Clovis, Calif. The filly was purchased by CLS for the sale and will be offered by the CLS board of directors.

High bidder will get possession of the filly and all proceeds will go directly to the Equestrian Team's Olympic travel funds.

200 BULLS SELL!
SATURDAY, MAY 6
PARADOX, COLORADO
Herefords • Red Angus • Simmentals
300 bulls on test; only the top 200 sell.
FREE DELIVERY
on 10 or more bulls, anywhere in the 48 states. Delivery halfway to your ranch, or a maximum of 250 miles, on purchase if 9 head or fewer.
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South Dakota Study: Simmental crossbred cows had 6% less calving difficulty-and weaned 79 more lbs. of calf-than straight Herefords.

Sooner or later, you'll be crossbreeding. When you do, think Simmental.

A three-year South Dakota range study demonstrated that Simmental X Hereford crossbred cows had 6% less calving difficulty than straightbred Hereford cows, even though their calves were 10 lbs. heavier at birth.

The same Simmental-cross calves averaged 79 lbs. heavier at weaning than calves out of the straight Herefords. Both sets of cows were bred to Polled Hereford and Angus bulls.*

For outstanding crossbred cows use Registered Simmental bulls!

DAMS SIRED BY REGISTERED SIMMENTAL BULLS

AMERICAN Simmental ASSOCIATION
1 Simmental Way
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*From "Calf Production of Simmental-Hereford Crossbreds Compared to Hereford Cows," by G.H. Deutscher, C.A. Dinkel & W.R. Trwitzen, Agricultural Research and Extension Center, South Dakota State University, 1977. Complete data available from ASA on request.

USDA urging use of co-ops by cattlemen

Independent, family-farm livestock producers could counteract the structural changes in the red meat industry if these producers would make more extensive use of cooperatives. That's what the U.S. Department of Agriculture believes.

USDA reported that changes in the meat industry are threatening the survival of the producers.

USDA's report, "The Future Role of Cooperatives in the Red Meats Industry," said more extensive use of cooperatives could improve the market position of the independent, family-sized livestock producer, as well as counteract the structural change in the industry. The structural change has stripped much of the producers' protection.

The structural change, USDA said, has come in "the form of increased direct buying, lost local markets, vertical integration and fewer buyers in packing, wholesaling and retailing."

The report said, "The market power advantage of buyers, over producers, has become obvious—indeed awesome" as producers increasingly must deal with buyers one-on-one with less reliable information and fewer alternatives.

Among the alternatives the report suggested to help producers get a more equitable share of income from the marketplace are:

• Development, and operation by cooperatives, of a marketing system built around a centralized electronic exchange, such as teletype auction or computerized exchange, to maintain an open competitive market and strengthen the voice of producers.

• Organization of bargaining associations to negotiate higher prices and better terms of trade with packers on behalf of member producers.

• Cooperative coordination of all production-distribution stages from producer to consumer, including cooperatives' ownership of certain facilities and/or custom contracting arrangements.

• Cooperative entry to meatpacking to provide producers a market for their livestock that is closer to the consumer.

The report also says that despite the fact meat retailing has received considerable attention as a producer alternative, USDA views cooperative retailing opportunities as "limited to a few local situations."

The report also raises a caution flag on a cooperative's role in meatpacking.

LMA opposing new USDA rate plan

The Livestock Marketing Assn. (LMA) has lodged strong opposition to a USDA proposal on rates.

The proposal would compel all livestock marketing businesses to charge for their services on a per-head basis only. The proposal also provides that the charges be subjected to arbitrary approval or disapproval by the USDA.

In announcing its flat rejection of the proposal, LMA labeled the proposal "contradictory" and "deceptively the opposite" of the department's claim that the step represents a move toward deregulation.

"Not only would the proposed regulation impose a costly and depressive burden on livestock marketing," said C.T. Sanders, general manager of the LMA, "but the announcement of it by the government as a step toward less regulation is an affront to the industry."

LMA's directors based their opposition to the proposal on beliefs the proposal is: "Contrary to the preponderance of views expressed at this winter's seven-city hearings on packing and stockyards rate policies, misleading because litigation regarding two circuit courts' decisions relating to the rate matter is pending on Supreme Court petitions and tightens arbitrary regulation authority of the USDA Marketing Service over all rates and charges for livestock marketing services."

—MITCHELL—
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Tough, rugged bulls with most eye conformation and ability. Weaning weights and gainability records. They'll take care of your dehorning problems. Visitors welcome!

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DULICK
STOCK FARM
Registered Polled Herefords. They'll take care of your dehorning problems.
Harry Dulick
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Striking Kansas City butchers, grocers negotiating

Negotiations continue between Kansas City area grocers and striking Local 576 of the Amalgamated Meat Cutters and Butcher Workmen's Union. The first round in talks in the 16-day-old strike was held April 24.

The talks are being sponsored by the Federal Mediation and Conciliation Service.

The 2400-member meat cutters' local is striking four major grocery chains plus a dozen independents in Kansas City and the Kansas City region. The local is demanding a 25% wage increase, to an average $427 per week. The local now is the third-highest paid in the nation. The meat cutters also are seeking improvements in health and pension benefits, plus more vacation and holiday time. Management is asking contract language changes on the issues of block-ready beef, dual pricing, man-on-duty, part-time apprentices and automation.

Supervisory personnel and newly-hired permanent replacements have continued meat operations with few problems. Members of the Retail Clerks International Assn., who have refused to cross the butchers' picket lines, also have been replaced. The clerks recently defeated a proposal for a new contract with the grocers. The current agreement expires May 6.

* * *

Carter likes secretarial target price authority

President Jimmy Carter would favor legislation giving the Agriculture Secretary authority to increase target prices, Senator Dick Clark (D-Iowa) said.

Clark told reporters, following Clark's early morning meeting with Carter, that the President is still opposed to emergency farm legislation which would set higher 1978 crop target prices.

Clark said he thinks there is support in the House and Senate agriculture committees for secretarial authority to increase target prices. House and Senate farm bill conferees agreed to meet again on emergency farm legislation.

Clark said Carter did not indicate what action would be taken if legislation was passed giving the administration authority in setting target prices.

"There is support in Congress for higher target prices," Clark said, "but we don't want to go through a useless exercise" if Congress cannot get Presidential support for legislation to raise target prices. Members of Congress will look at "less attractive alternatives," such as administrative authority to raise support prices, Clark said.

Indications are that a target price increase for corn might be necessary because farmers are not diverting corn acreage as the administration thought they would, Clark said.

Darol Dickinson begins livestock photography school

The first annual Dickinson School of Livestock Photography is scheduled for June 19-23 at Calhan, Colo. This new school will be conducted by Darol Dickinson, a well-known specialist in professional livestock photography.

The school will be led by Dickinson, but several other experts will lecture in the fields of magazine cover photography, four color reproductions, livestock anatomy, photographic equipment, and professional methods of correct livestock photography.

In order to complete the required material in five days only 20 students will be admitted. Students successfully completing all the required exercises will receive a certificate of

Texas Polled Hereford Association
Norman Cabaniss—Executive Secretary
P.O. Box 70, Rio Vista, Texas 76093 • 817/373-2524

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HIGGINS BROTHERS HEREFORDS
50 Years in the Registered Cattle Business
MAY 10 ✦ RINGLING, MONTANA
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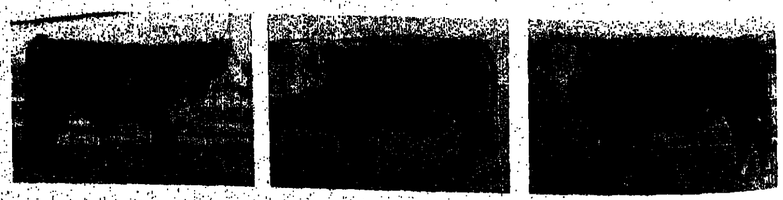

Sires: Lincoln Domino 2, Lincoln Advance 15, Prince Lincoln 113, Lincoln Crusier 125, Prince Lincoln 31, HH Advance A 366

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No Let Down
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January, February, and March

HIGGINS BROS. HEREFORDS
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Store representatives say lumper fees not mandatory

Representatives of Giant Food, Inc., and Grand Union told a House small business subcommittee that the standard fee truckers pay to lumpers for unloading meat at warehouse docks is $50 in the Washington area. But they added that truckers are not required to hire the lumpers and that any negotiations for unloading are solely between the trucker and the lumper.

The testimony came at a hearing by U.S. Representative Neal Smith's small business subcommittee on general small business problems which is investigating impediments in the marketing and pricing of beef.

The current phase of the committee investigation has focused on unloading problems on warehouse docks. Further hearings on impediments in meat marketing are planned.

"My concern over this situation is that the system lends itself to abuse and sets up the possibility for extortion and inclusion on non-productive unneeded costs in the price of meat," Smith said.

Alvin Dobbin, senior vice president for operations at Giant, said, "Giant purchases all of its meat products f.o.b. dock—delivered and unloaded."

"We assume the driver knows it is his responsibility to unload the meat. If the trucker wants to unload the meat himself, he is permitted to do that," Giant officials said, but added that the last time swinging meat was unloaded by a trucker was four or five years ago.

Grand Union Distribution Center manager Curtis Taylor said that lumpers working on warehouse docks are hired at the discretion of individual truckers and that all fees are negotiated directly between the lumper and the trucker.

In related testimony, Hugh Field, an attorney representing Kroblin Refrigerated Xpress, Inc., Waterloo, Iowa, said the situation results in an intolerable burden for truckers, and recommended that the committee consider legislation which would require that shipping tariffs include both loading and unloading fees.

Kroblin is currently the plaintiff in a tax case concerning fees paid to lumpers at the Safeway Warehouse in Landover, Md. The company contended that lumpers are independent contractors or employees of the receiver, but the Internal Revenue Service contends that lumpers are employees of the trucking firm. At stake is more than $17,000 over a five year period.

Auction Results

COLORADO STATE UNIVERSITY SAN JUAN BASIN RESEARCH CENTER
Hesperus, Colo., April 24

44 Hereford bulls $1,757
5 Red Angus bulls 850
5 Angus 750
55 bulls 1,565

Auctioneer: Ken Troutt

Tops: #84, 3/20/77 by Prospector 4014, (ADGR 136); Schroeder Cattle Co., Palisade, Neb.; Radskovich Herefords, Earlham, Iowa, and Buell Jackson & Sons, Mechanicsville, Iowa, 3/4 interest, $26,000. #76, 2/22/77 by Tarrington 2634, (ADGR 128); Marvin Walton, Walden, $3200. #29, 3/14/77 by Tarrington 2634, (ADGR 116); T Cross Ranches, Peyton, 3/4 interest, $3100. #23, 3/11/77 by Ourary 2496, (ADGR 113); Lawrence Huntington, Hesperus, $2500. #12, 3/20/77 by Ouray 2496, (ADGR 119); T Cross, $2300. #49, 3/23/77 by Elector 4094, (ADGR 111); Don Kester, Akron, $1900. #72, 3/28/77 by Hermosa 5200, (ADGR 107); Diamond J Herefords, Ryder, N.D., $1850. #41, 3/15/77 by Hermosa 5200, (ADGR 129); B.J. Smith, Leadville, $1750. #20, 3/2/77 by Elector 4094, (ADGR 119); Fred Paulson, Del Norte, $1700.

4 CORNERS BCIA BULLS
Hesperus, Colo., April 24

78 Herefords $1,225
9 Charolais 1,206
19 Red Angus 888
8 Limousin 1,238
2 Simmentals 1,048
1 Maine-Anjou 725
1 Chianina 750
1 Red Brangus 1,000
11 Angus 904

Auctioneer: Ken Troutt

Herefords: #32-3, 3/5/77 by L1 Adv Dynamo 409, (ADGR 100); Bartel Herefords, Manoas, to Diehl Herefords, Carr, and Bruce Murdock, Hot Springs, S.D., $5000. #23-3, 2/26/77 by L1 Adv Dynamo 484, (ADGR 136); Lawrence Indergard, Grand Junction, to Vetter Ranch, Emmett, Idaho, $4100. #30-2, 4/12/77 by Prospector 7558, (ADGR 94); C.W. Huntington, Hesperus, to Diamond J Herefords, Ryder, N.D., $3600. #2804, 2/16/77 by SH Advancer 205, (ADGR 123); Cortez Hereford Ranch, Cortez, to Santiago Ranch, Maricopa, Calif., $3300. #28-3, 1/31/77 by SH Advancer 205, (ADGR 117); Cortez to Paulek Ranches, Hesperus, $2900. #37-1, 3/13/77 by Son 130, (ADGR 114); Lee & Sharon Hill, Colbran, to Wemisuche Valley Ranch, Durango, $2450.

Charolais: #14-3, 3/28/77 by Prince Valliant 5270, (ADGR 111); Nordkyn Farm, Ephraim, Utah, to Chris Baker, Ignacio, $1850.

Simmental: #9-4, 2/21/77 by Renz, (ADGR 122); Kedrick Sonerville, Monticello, Utah, to LaSalle Livestock Co., LaSalle, Utah, $1500.

Angus: #4-1, 3/13/77 by Jules Benger Extreme 753, (ADGR 112); High Country Angus, Dolores, to Vieiplainer Sheep Co., Craig, $1500. #3-2, 3/3/77 by Emulous of New Hop, (ADGR 105); Continental West Angus, Durango, to R.C. Cane, Phoenix, Ariz., $1250.

Red Angus: #5-5, 4/13/77 by Red Mesa 436, (ADGR 105); Huntington to Melvin Dalton, Monticello, Utah, $1300.

Limousin: #11-3 3/5/77 by Email, (ADGR 110); Mole-Richardson Farms, Palisade, to Bill Ankenman, Gunnison, $1300.

Brangus: #6-2, 4/1/77 by PFR Oscar's Improver 13212, (ADGR 106); Bar MK Ranch, Monticello, Utah, to TX Ranch, Hotchkiss, $1000.

Chianina: #11-2, 4/11/77 by Filippoa, (ADGR 100); Mole-Richardson, to LJ Cattle Co., Durango, $750.

Maine-Anjou: #30-5, 4/20/77 by Farnum, Neb., $5500. Scheerbrook Shoshone 06x8, 3/2/77 by Scheerbrook Shoshone, (NR 103, GR 118, YR 110); Rovere Angus Ranch, Sturgis, S.D., $4500. Scheerbrook Marshall 15x8, 3/19/77 by FAR Marshall Pride A46, (NR 111, GR 123, YR 116); L.B. Holden Angus, Idaho Falls, Idaho, $3700. Scheerbrook Shoshone 10x2, 3/4/77 by Scheerbrook Shoshone, (NR 110, GR 115, YR 112); Sunny Hill Angus Ranch, Chester, $3500. Scheerbrook Emulous 02x9, 2/16/77 by Early Sunset Emulous 60E. (NR 103); Valleyview Angus Ranch, Harlem, $3000. Scheerbrook Shoshone 00x2, 2/8/77 by Scheerbrook Shoshone, (NR 97, GR 114, YR 104); C3 Angus Ranch, Centerville, Wash., $2500. Scheerbrook Shoshone 18x4, 3/26/77, by Scheerbrook Shoshone, (NR 115, GR 112, YR 114); Rovere, $1900. Scheerbrook Shoshone 1x37, 3/28/76 by Scheerbrook Shoshone; Glen Williams, S&W Ranch, Spangle, Wash., $1700. Scheerbrook Shoshone 2x51, 4/26/76 by Scheerbrook Shoshone, George Else, Hamilton, $1600. Scheerbrook Marshall 2x95, 5/9/76 by FAR Marshall Pride A46; Else, $1600.

This was a good, active sale that produced good results on lots of volume. The cattle were performance tested and they carried just good flesh into the ring. The event attracted both purebred and rancher trade. They invested in the cattle accordingly with the purebred breeders willing to buy the top end of the yearling and two-year-old bulls in good style. After that the ranchers took over and moved the sale to a fine conclusion.—RALPH HEINEMANN

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MOIESE PERFORMANCE BULLS
Moiese, Mont., April 17

16 IPR Polled Herefords $969
9 Polled Herefords 828
15 IPR Angus 800
17 Angus 636
6 IPR Shorthorns 867
4 Shorthorns 460
17 IPR Herefords 816
10 Herefords 825
13 Simmentals 643
3 Red Angus 861
1 Normandy 525

Auctioneer: Ken Troutt
Sale Manager: Roy Snyder

Polled Herefords: 6J, 1/25/77 by Klondike 23X, (NR 103, GR 119, YR 110, IPR 111); Tom Scherer, Craigmont, Idaho, to Donald Dallas, Canyon Creek, $1500. 39, 2/19/77 by C3 Westwind King, (NR 107, GR 107, YR 113, IPR 107); William Dingwell, Co., Drummond, to Denny Fields, Sand Point, Idaho, $1500.

Angus: #67, 3/13/77 by Peckard Emulous 214, (NR 112, GR 132, YR 111, IPR 121); R.E. Packard, Eugene, Ore., to Charles Jarecki, Polson, $1150. #27, 3/7/77 by Moonacres Eileenmere 3, (NR 111, GR 119, YR 103, YR 114); Packard to Tom Sievins, Ronan, $1125.

Shorthorns: #705, 2/27/77 by Cutlobe Century 20E; (NR 106, GR 102, YR 102, IPR 104); Hilyen Cattle Co., Ronan, to C.G. Taylor, T-10 Ranch, Elbert, Colo., $1250. #701, 2/22/77 by Cutlobe Century 20E, (NR 104, GR 111, YR 119, IPR 106); Hilyen to Taylor, $1050. #711, 3/29/77 by Cutlobe Century 20E, (NR 113, GR 104, YR 107, IPR 107); Hilyen to Edwin Sazich, Ronan, $1050.

Herefords: #76, 4/2/77 by GP 147 Don 461, (NR 120, GR 105, YR 109, IPR 106); Snyder Herefords, Moiese, to Steve Ehman, Valparaiso, Ind., $1175. #654, 4/4/77 by CH L1 Domino 23, (NR 122, GR 106, YR 109, IPR 106); Charles Hull, Whitefish, to Tom Pendergast, Melrose, $1050.

Simmentals: #17, 3/3/77 by Extra, (GR 109, YR 103); Eugene Johnson, Dodson, to John Jackson, Ronan, $950.

This sale was a strong one with the results the best ever enjoyed here. The cattle moved out over a wide area and the total interest in this sale was never better. Good bulls of all breeds found an aggressive market. —RALPH HEINEMANN

SCHEARBROOK ANGUS RANCH
Stevensville, Mont., April 20

61 yearling bulls $1,000
44 bulls 957
105 lots 982

Auctioneer: Pat Goggins

Bulls: Scheerbrook Shoshone 26x4, 2/12/77 by Scheerbrook Shoshone, (NR 101, GR 128, YR 112); Scburrlop Angus Ranch,

MIDLAND VISIT—Lawrence Hansen, (left), Wellfleet, Neb., and Charles Descheemaeker of Descheemaeker Herefords, Boyd, Mont., visit prior to the annual Midland Performance Test Hereford Sale, Billings.

May beef supplies to be plentiful, although less

Beef supplies in the U.S. will remain plentiful during May, although supplies are declining and production rates are expected to average two to four percent under a year ago.

USDA said an expected increase in the production of grain-fed beef probably will not offset the decline in production of grass-fed beef.

Pork supplies during the month will be adequate, USDA said, with supplies declining seasonally. Pork production rates will average about one to three percent above a year ago and eight percent above the 1975-77 average.

Broilers and fryers are expected to be plentiful with marketing about three percent above the record level of a year ago and 12% above the 1975-77 average for the month.

Supplies of turkey will be adequate. Marketings will be 10-12% above a year ago, but lower cold storage holdings will keep total turkey supplies close to last year's level and about the same as the 1975-77 average.

Feed eligible for CCC credit

The U.S. Department of Agriculture has announced that U.S. produced completed mixed feeds and protein concentrates for animals are now eligible for export financing under the Commodity Credit Corp.'s export credit sales program.

In order to qualify for the program, exporters will be required to certify that 85% of the completed mixed feeds are made up of commodities already eligible for CCC export credit financing.

Obituaries

IAN McFARLANE

World renowned animal scientist, Ian McFarlane, Pretoria, South Africa, died of a heart attack in his Pretoria home April 12.

McFarlane met his first American cattlemen during WLJ's 1968 Safari I tour of South Africa, Kenya and Uganda. He was instrumental in arranging this publication's next trip to Africa in 1972, to South Africa, Rhodesia and Mozambique. During 1973 he was featured in a series of five "Women's Clinics" sponsored by WLJ in Fresno, Calif.; Klamath Falls, Ore.; Billings, Mont.; Tucumcari, N.M., and Houston, Texas, and featured by the Ralston Purina Co. at that time in subsequent clinics sponsored by that company. Moreover, he was a featured speaker at the former American National Cattlemens Assn. convention in Las Vegas, Nev., in 1970.

He is survived by his American-born wife, Harriet, and children from a previous marriage.

In recent years the McFarlanes established a small, but select registered Angus herd made up of imported heifers and a bull selected from George and Nancy Perkins Walbridge herd, Stanford, Ky., the first such importation of U.S. bred Angus to South Africa for many years.

McFarlane was scheduled to be a speaker at Nordic Farms Ltd. International Herd Walk and Field Day, Aug. 26-28 at Guelph, Ontario, Can., prior to his death.

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Auction Results

CORTEZ HEREFORDS
Cortez, Colo., April 25

57 herd bulls . . . $13,065
14 yrlg. bulls . . . 2,412
124 spring pairs . . . 2,082
30 bred & open cows . . 1,343
73 yrlg. heifers . . . 1,345
248¾ lots . . . 2,033

Auctioneers: Ken Troutt & Stanley Stout
Sale Manager: United Livestock Brokers

A crowd representing virtually every geographic area of the U.S. filled the auction facilities at Cortez, Colo., for Dick Davis' Cortez Hereford Ranch Dispersion, April 25.

When the sale ended an astounding gross of $500,154 had been realized on 246 & 3/4 lots of Herefords averaging $2033.

Topping the sale was L1 Adv Dynamo 499, a July 27, 1974 son of CH Domino 063 selling to Oxley Herefords, Manhomen, Minn., for $20,000. The top cow, L1 CL3 Domino 7159? brought $10,000 and went to Madonna Inn Herefords, San Luis Obispo, Calif. She sold with her 1978 calf by SH Advancer 208 at side.

Complete sale results will be published in the May 8 issue of Western Livestock Journal.—JERRY YORK

SOUTHEAST COLORADO BULL TEST
La Junta, Colo., April 22

17 Herefords . . . $880
16 Limousin . . . 920
10 Charolais . . . 593
9 Angus . . . 538
7 Polled Herefords . . . 679
6 Simmental . . . 783
2 Red Angus . . . 763
1 Shorthorn . . . 625

Auctioneer: Jerry Koeffler

Herefords: B247, 2/14/77 by RC Mischief K52, (ADG 3.54, WDA 2.41, GR 129), top bull on entire test; Limousin West, Pueblo, to Glade Park Ranch, Grand Junction, $1400. DR Onward D4 01, 11/1/76 by DR Onward D4, (ADG 2.52, WDA 2.51, GR 100); John Davidson, Las Animas, to Schnauffer Ranches, Campo, $900. HT Lucky Domino 701, 11/1/76 by HT Lucky Domino 99; Hilltop Herefords, Canon City, to Buck Hightower, New Waverly, Texas, $675.

Limousin: C23, 2/5/77 by Hampton Jubilee; American Limousin Breeders, Pueblo, to Hank Dombey, Denver, $1125. B39, 2/26/77 by Hampton Jubilee; American Limousin Breeders to Rawhide Ranches, Lakin, Kan., $1100. Mister Ed, 3/22/77 by Edmond, (ADG 3.18, WDA 2.69, GR 118), top Limousin on test; Gerald Neal, Dolores, to Rawhide Ranch, $900.

Charolais: FC Raiger 202, 3/10/77 by Aiger 220 BVF, (ADG 2.90, WDA 2.67, GR 105); Fillmore Charolais Ranch, Boone, to Roundtree Ranch, Maxwell, N.M., $725. Cadot P42, 4/6/77 by Cadet P005, (ADG 3.34, WDA 2.64, GR 121), top Charolais on test; William Piper, Springfield, to Roundtree, $550.

August KR Emulous 7016, 2/9/77 by Tall N Emulous 848, (ADG 2.70, WDA 2.40, GR 103); W.R. Kincaids, Pueblo, to Hamler Ranch, Pueblo, $650. Eureka Valley Bandolmere 55J, 4/6/77 by SLK Browe Bandoliermere 2344, (ADG 3.62, WDA 2.56, GR 116), top Angus on test; Gregg Hartman, Pueblo, to Gene Vanoll, Snyder, $625.

Polled Herefords: DR Victor P310 J279, 4/30/77, by OR Dom 549 P310, (ADG 3.07, WDA 2.63, GR 129), top Polled Hereford on test; DuVall Ranch, Granada, to Henry Schnaubel, Bristol, $925. DR Victor 924 J38, 1/30/77 by RWJ Rollo 0120 924, (ADG 2.75, WDA 2.35, GR 118); DuVall to Bob Allison, Fowler, $725.

Simmental: 605H, 11/16/76 by Signal, (ADG 3.44, GR 117), top Simmental on test; Tom Sills, Holly, to Ted Sills, Holly, $1450. H33, 4/4/77 by Canadian Salvator (ADG 2.96, WDA 2.58, GR 109); G.L. Beardsley, Colorado Springs, to Jim Thompson, Trinidad, $760.

Red Angus: FN Rocky Mtn. 3/26/77 by BKT Raki 2294 BB, (ADG 2.84, WDA 2.56, GR 108), top Red Angus on test; FRN & Co., Frankstown, to Maurice Salisa, Walsenburg, $775.

Shorthorn: Mr Red, 2/6/77 by Mazena's 9372 2nd, (ADG 2.38, WDA 2.41, GR 100); Randy Paradeis, Holly, to Virgil Eagles, Center, $625.

These young bulls just off test and most of them 12-14 months of age did not command record breaking prices but a steady sale resulted, Rawhide Ranches; John Heidenfelder, Huntsville, Texas; Glade Park, Ted Addington, Eads, Mitch Mendenhall, Rocky Ford, Monte Nolar, Lamar, and Buck Hightower, New Waverly, Texas, all bought several bulls each. With the demand especially good on the Limousin cross bulls, a solid sale without outstanding prices resulted. The cattle went through the 140-day test at Chico Feed Yards, Pueblo.—MACK JONES

ARNTZEN ANGUS RANCH
Christina, Mont., April 21

64 bulls . . . $766
19 heifers . . . 584
25 comm. heifers . . . 410

Auctioneer: Bill Rehm

Bulls: AAR Quonston 1547, 3/5/77 by Quonston of Wye, (NR 112, GR 107); Bill Kukes, Laurel, $1225. AAR Shoshone 717, 2/27/77 by DF Emulous 5185, (NR 114, GR 117); Bill Young, Chinook, $1150. AAR Quonston 927, 2/2/77 by Quonston of Wye, (NR 104, GR 119); Burleigh Ranch, Lewistown, $1100. AAR Big Boy 47, 3/4/77 by Arntzens Big Boy 75, (NR 116, GR 92); John Bodner, Raynesford, $1025. AAR Candy 1507, 3/7/77 by Bandolier Forever 332, (NR 112, GR 110); Charles Hale, Hilger, $1000. AAR Big Boy 1137, 3/17/77 by Arntzens Big Boy 75, (NR 120, GR 119); Jim Knox, Denton, $1000.

Females: AAR Spring Creek Lass 367, 3/9/77 by Nelson King Size 444, (NR 102, GR 93); Stevenson Angus Ranch, Hobson, $900. AAR Hyalite Nellie 657, 1/30/77 by Nelson King Size 524, (NR 103, GR 112); Clayton Wallace, Denton, $750. AAR Ankona Lass 327, 3/4/77 by Bandolier Forever 332, (NR 100, GR 124); Nelson Angus Ranch, Salmon, Idaho, $780. AAR Miss Elleenmere 2097, 3/31/77 by Juanada 0743 of PJM, (NR 118, GR 105), Wallace $700.

This was the wonderful, smooth flowing sale that everyone hopes for. The tops held to the conservative side, but the cattle sold well. The ranchers invested in the bulls. The demand for the small number of females on offer was in excess of the supply. The commercial heifer calves sold in drafts of 5 head each at $410 per head, and they went to the local ranchers for replacement females. This 1978 Arntzen sale was just what every purebred breeder hopes for—excellent interest on everything on offer—the kind of sale that left sellers and buyers in an excellent frame of mind.—RALPH HEINEMANN

RADAKOVICH HEREFORDS
Earlham, Iowa, April 8

38¼ bulls . . . $1,822
28 heifers . . . 854

Auctioneer: Bobby Schnell

Bulls: RH Prospector 7022, 3/19/77 by Prospector 2116; Dutchman Hereford, Wrightsville, Pa., $10,000. RH Prospector 7009, 3/10/77 by Prospector 7558; Pearson Hereford Farms, Lake City, S.D.; Lyle Sutton, Agar, S.D., & Raymond Sutton, Diagonal, S.D., 3/4 interest, $5700. RH Prospector 7019, 3/18/77 by Prospector 7558; Pearson, Sutton & Sutton, $4200. RH Prospector 7002, 3/6/77 by Prospector 7558; Woodburn Stock Farms, Penn Yan, N.Y., $2900.

Buyers from 13 states showed up for this offering from an aggressive breeding program of Steve and George Radakovich. The offering included their Denver carload of Prospector spring bull calves and included individuals of the Big Northern and Line One breeding.

Other buyers were Bobby Wood, Groom, Texas; Peter Marble, Deoth, Nev. Volume bull buyer was United Livestock Brokers, Ft. Collins, Colo. with the purchase of five bulls.

BEERY HEREFORDS
Vida, Mont., April 24

30 bulls . . . $1,024
21 yrlg. bulls . . . 932
27 yrlg. hfrs. . . . 434

Auctioneer: Bill Rehms

Bulls: BLL 434 Lamp 116H, 3/27/76 by RC Mischief K161, (WR 111.7, YR 114.8, BVR 108.9); Laudie Dvork & Sons, Manning, N.D., $3000. BLL K1c1 Lamp 27J, 3/1/77 by RC Mischief K181, (WR 118.6, BVR 110.1); PT Herefords, Ft. Benton, $2100. BLL 434 Lamp 120H, 4/1/76 by RC Mischief K181, (WR 103.2, YR 107.8, BVR 108.9); Nerud Ranch, Circle, $2000. BLL 16 Lamp 1518, 4/13/76 by BLL Mont Lamp CD16, (WR 104.5, YR 101.5, BVR 99.7); Robert Kjelshus, McGregor, N.D., $1900. BLL Lamp 17J, 2/19/77 by EJB Master Lamp 134G, (WR 117.3, BVR 110.6); Gerald Elpel, Intake, $1700. EJB Lamp 65J, 3/13/77 by JE Lamp 422, (WR 109.6, BVR 105); Raymond Kjelshus, McGregor, $1700. BLL Lamp Linc 9J, 2/7/77 by EJV Master Lamp 34G, (WR 109.6, BVR 104.9); Elpel, $1500. EJB 434 Miss 153H, 4/13/76 by RC Misch K181, (WR 114.6, YR 113.8, BVR 109.5); Iverson Hereford Ranch, Hampden, N.D., $1300.

Females: Miss Lamp MJ 2/7/77 by EJB Master Lamp 134G; (WR 103.3, BVR 102.8); Bruce Haley, Ashland, $550. Lady K73 Stan 107J, 3/29/77 by RC73 Misch 27, (WR 102.2, BVR 100.6); Dan McGinnis, Fairview, $650. Lady Lamp 72G, 3/14/77 by JE Lamp 422, (WR 107.1, BVR 103.6); PT Herefords, $525. Miss K73 Lincoln 50J, 3/8/77 by RC 73 Mischief 27; (WR 118.6, BVR 107.1); McGinnis, $525. Miss K181 Lamp 138J, 5/1/77 by RC Mischief K181, (WR 109.2, BVR 107.7); Dale Veseth, Regina, $480. Lady 16 Lamp 66J, 3/10/77 by BLL Mont Lamp CD16, (WR 100.1, BVR 98.9); Don Veseth, Regina, $475.

This sale set a good pace in eastern Montana however the crowd was not a large one. Spring work is behind schedule in the area and after a very dry summer in 1977 followed by a very difficult winter in 1977-78, things are not that aggressive in that trade area.

This sale reflected these conditions somewhat in that the tone was not aggressive. The sale as such averaged out well and these cattle will do well for their new owners.—RALPH HEINEMANN

Coming Events

LIVESTOCK EVENTS

May 24—Mountain/Plains Meat Club, Denver, Colo.
June 16-17—Southwest Region Chianina Field Day, Fort Worth, Texas.
June 18—Western Shorthorn Assn. Annual Field Day, Thunderhead Farms, Bennett, Colo.
June 21-24—LaRue's Cattle Service School, Georgetown, Tex.
June 24—Mont. Jr. Ang. Assn. Annual Field Day, Vermilion Angus Ranch, Billings, Mont.
June 26-27—Colorado Jr. Hereford Field Day, T Cross Ranch, Peyton, Colo.

BEEF CATTLE AUCTIONS

May 1—Michaelis Ranch Inc., Wingate, Texas.
May 1—Smith's Red Angus Production Sale, Pinedland, Wyo.
May 1—Frank Cattle Limousin Prod. Sale — Pukwana, S.D.
May 3—Northern Ag. Research Center Line One Hereford Sale, Havre, Mont.
May 3—Walter Angus Farms Sale, Aberdeen S.D.
May 4—Brooks Ranch Hereford Sale, Hardin, Mont.
May 4—Cook Angus Ranch Prod Sale, Hazen, N.D.
May 4—Ka-Ba and Thunderbird Ranch Joint Shorthorn Sale, Fort Collins, Colo.
May 6—Nemont Hereford Sale & Sale, Wolf Point, Mont.
May 6—Redd Ranches Angus Hereford Production Sale, Paradox, Colo.
May 9—Ross Ranch & Livestock Co. Angus Ranch, Jordan, Mont.
May 9—Higgins Bros. Hereford Sale, Ringling, Mont.

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Market Roundup:

Beef prices under slow surveillance

WITH BEEF PRODUCTION UP during the past 10 to 20 days on stronger wholesale values, strong retailer resistance to higher prices has become apparent. Beef prices apparently continue under slow surveillance in Washington. Government beef procurement agencies have been ordered to reduce purchases. More highly organized resistance to higher prices, supported tacitly by the administration, could develop.

The quarterly cattle-on-feed report released recently revealed a continuing buildup in cattle numbers on feed and this included numbers approaching marketable weight and quality. Marketings for January through March were up only 5% and this included a 1% reduction for March in marketing of the seven major feeding states. Total placements for the quarter were up 15%, but this included sizable numbers returned to grass, especially in the west.

CALIFORNIA MOSTLY CHOICE steers $56-57; good-choice $56-56.50; good Holsteins $51.50. Mostly choice heifers $52-53.75; good-choice $50.50-52. Washington, Oregon choice steers $55-55.50; good-choice Holsteins 700-800 lb. carcasses $77. Choice heifers $53. Idaho, Utah, Nevada mostly choice steers $53-55; good-choice $53-54.50. Mostly choice heifers $51-52. Arizona mostly choice steers $55-57; good-choice $55-56. Mostly choice heifers $52; good-choice $48-51.50.

Wyoming, Nebraska, South Dakota choice steers $53.50-55; good-choice Holsteins $47.50. Mostly choice heifers $50-52.50. Colorado mostly choice steers $54.75-55; good-choice Holsteins $50-51. Choice heifers $53; good-choice $51.50. Montana choice steers $52-53.50. Choice heifers $50-51.

Kansas choice steers $54; good-choice $52-53.25. Choice heifers $51; good-choice $48.50-49.50. Texas, Oklahoma mostly choice steers $53-54; good-choice $51.50-53.25; good-choice Holsteins $47-48. Mostly choice heifers $49-50.25; good-choice $47-49. New Mexico mostly choice steers $53.25-53.75; good-choice $51.50-53.25. Mostly choice heifers $49-50.25; good-choice $48-49.

COLORADO CANNER-CUTTER cow beef $75-75.50; utility at San Francisco $74-77; Panhandle $70-72; Portland $73-78. Choice Colorado steer beef $76.75-83.50; San Francisco $85.50-92; Panhandle $83.50-84; Portland $88-89. Choice heifer carcasses in Colorado $75.75-81.75; San Francisco, only two loads reported; Panhandle $82.25; Portland $85-87.

California choice 550-575 lb. feeder steers $58.50-60; 775-850 lb. $50-52. Choice heifers 550-575 lb. $50-53; 675-700 lb. $48. Washington, Oregon choice steers 300-500 lb. $60-65.50; 500-600 lb. $56-61.50; 600-700 lb. $53-57.50; 700-900 lb. $52-56. Choice heifers 300-500 lb. $50-55.50; 500-600 lb. $49-54; 550-725 lb. $47-52. Idaho, Utah, Nevada choice steers 400-450 lb. $60-62; 700-850 lb. $53-54. Choice heifers 400-450 lb. $50-54; 500-660 lb. $50-53.

MONTANA CHOICE STEERS 400-500 lb. $60-62; 500-600 lb. $58-60; 700-800 lb. $52-54. Choice heifers 375-450 lb. $52-53; 600-700 lb. $50. Oklahoma choice steers 300-400 lb. $66-70.50; 400-500 lb. $64-67; 500-600 lb. $57.25-61; 600-700 lb. $53.25-58; 700-800 lb. $52.50-55. Choice heifers 300-400 lb. $54-57.75; 400-500 lb. $52.50-57.50.

Colorado choice steers 300-400 lb. $64.25-68.25; 400-500 lb. $59-65; 500-600 lb. $55.50-60; 600-700 lb. $53.25-55.25; 700-825 lb. $51.75-54.75. Choice heifers 300-400 lb. $53.75-57.50; 400-500 lb. $52.50-55.50; 500-600 lb. $49.50-52.25; 600-700 lb. $49.25-51.75. Texas choice steers 300-400 lb. $64-68; 400-500 lb. $60.50-65; 500-600 lb. $55-59; 600-700 lb. $53.20-56.65; 700-800 lb. $53.50-56. Choice heifers 300-400 lb. $51.50-56.75; 500-600 lb. $51-54.10. Kansas choice steers 300-400 lb. $64-69; 400-500 lb. $62.75-66.50; 500-600 lb. $55.50-61; 600-700 lb. $54-58.90; 700-800 lb. $53-56; 800-900 lb. $52.50-55. Choice heifers 300-500 lb. $52-57.50; 500-600 lb. $49-52.50; 600-700 lb. $49-50.60; 700-800 lb. $49.20-49.30.

MIDWEST CHOICE-PRIME 90-120 lb. slaughter lambs $60-62; 95-121 lb. $64.50-64.75; choice-prime 90-120 lb. shorn No. 1-2 pelts $62-64. Midwest choice-prime slaughter spring lambs 107 lb. $66.90. San Angelo, Texas, good shorn slaughter ewes $23-26.50; utility $18-23; cull-utility $14-18. Billings, Mont., utility-good $16-20; cull-utility $9.50-16.50.

San Angelo choice-fancy feeder lambs 70-95 lb. $68-69.90; Midwest choice-fancy 60-90 lb. $63-65. Billings choice-fancy 90-110 lb. $60-64.50; shorn $60-62.50. Feeder spring lambs at San Angelo choice-fancy 55-80 lb. $71.50-74.50; 80-90 lb. $69-72. San Angelo good-choice two and three-year-old ewes $65 per head; solid mouths $41 per head; medium-good solid mouths $30-31 per head.

BARROWS-GILTS AT TERMINAL centers U.S. 1-3 200-240 lb. $45.50-46.75; Illinois, Indiana direct trade $45-46.25; Iowa, Minnesota direct trade $44.50-45. Sioux Falls, S.D., feeder pigs each, U.S. 1-2 30-40 lb. $42-49; 40-50 lb. $48-59; 50-60 lb. $55.50-63; 60-70 lb. $60-68.

Here is the outlook from a major analyst: Everyone is now programmed for a continuing bullish cattle market, so take a look at the other side. One, the price spiral has come extremely fast, with no significant correction. Two, feedlots are brimming over with cattle and pumping them out on fast finish at these prices. Three, feeders will be coming in fat off wheat and in need of but a quick touch in feedlots and out to market. Four, May is not a strong month for live cattle prices. Five, open interest in the lead June contract is over 26,000. Six, some money is leaving commodity futures markets and going back into stocks. This analyst recommends toning down bullish enthusiasm.—DOUG LIERLE

Auction Results

THIESSEN ANGUS
Lambert, Mont., April 25

17 bulls . . . $1,022
38 yrlg. bulls . . . 950
34 yrlg. hfrs. . . . 490

Auctioneer: Pat Goggins

Bulls: Big Boy T7079, 3/7/77 by Scheerbrook Shoshone 09N5, (NR 116, YR 111, BVR 105); Miller Angus Ranch, St. Anthony, N.D., ⅓ interest, $2200. Emulous T7091, 3/10/77 by DF Emulous 5185, (NR 105, YR 109, BVR 104); Gilbert Quady, Wilbaux, $1800. Form Lad T6081, 3/13/76 by Form of Wye, (NR 104, YR 99, BVR 100); Ringling Ranches, Miles City, $1500. Forever Lad T6094, 3/27/76 by Snocrest Forever 314, (NR 98, YR 88, BVR 94); Ringling, $1400. Shoshone Lad T7050, 3/13/77 by Scheerbrook Shoshone 90N5, (NR 113, YR 110, BVR 105); Addis Wolff, Lindsey, $1400. Shoshone Lad T7059, 3/3/77 by Scheerbrook Shoshone 09N5, (NR 115, YR 114, BVR 107); George Zoder, Glendive, $1300.

Females: Queen Eileen 7001, 3/5/77 by DF Emulous 5185, (NR 99, YR 103, BVR 101); B Bar Angus, Carlyle, $700. Molly T7086, 3/8/77 by Green Valley Baxter, (NR 96, YR 86, BVR 97); Gartner-Denowh Angus Ranch, Sidney, $675. Forever Miss King 7065, 3/4/77 by Scheerbrook Shoshone N905, (NR 94, YR 97, BVR 100); Candee Angus Ranch, Fairview, $650. Jeanne T7126, 4/3/77 by DF Emulous 5185, (NR 117, YR 114, BVR 108); Grandall Angus Farm, Lignite, N.D., $650. Lady Eileana T7034, 2/25/77 by Green Valley Baxter, (NR 88, YR 93, BVR 95); Decker, Inc., Circle, $650. Evening Lady T7089, 3/9/77 by Green Valley Baxter, (NR 101, YR 105, BVR 101); Sam Ritter, Sidney, $650. Lady Eliminator T7088, 3/9/77 by Green Valley Baxter, (NR 92, YR 101, BVR 101); Green Angus Farm, Elephinstone, Manitoba, $650.

The sale produced some strong results, and the yearling bulls proved on a market that averaged some $300 per head higher than 1977. The area is one that still does not just have everything going for it. The summer of 1977 was one of the driest on record and this was followed by a very severe winter. At the present time soil and moisture conditions are good, however this trade area does a lot of farming and people are busy at this time of year. The crowd was not a large one but those who were there wanted some cattle. The sale turned to the aggressive side and set a good pace that never varied.—RALPH HEINEMANN

ROEN HEREFORDS
Bowman, N.D., April 25

50¾ bulls . . . $1,298
22 females . . . 622

Auctioneer: Robert Schnell

Bulls: RSR Real Chief 7406, 4/8/77 by SR Real 982; Schnell Ranch, Lemon, S.D., $5500. RR Super Real 7302, 3/8/77 by Real D416; Olsen Hereford Ranch, Argusville, $3000. RR Lucky Misch 7034, 3/22/77 by M&M Major Misch 13; Francis Steffen, Dickinson, $2800. RR Real Chief 7416, 4/16/77 by SR Real 982; Deschesmaeker Herefords, Boyd, Mont., $2750. RR Lucky Misch 7016, 3/16/77 by M&M Major Misch 113; Leonard Niegard, Gascoyne, $2600. RR Lucky Misch 7030, 3/20/77 by M&M Major Misch 13; Roger Stearns, Bowman, $2600. RR Lucky Misch 7015, 3/15/77 by M&M Major Misch 13; State Line Herefords, Bowman, $2500. RR Lucky Misch 7039, 3/28/77 by M&M Major Misch 13; Bragmann Herefords, Hannover, $2300. RR Lucky Misch 7042, 4/14/77 by M&M Major Misch 13; Ken Hebling, Mandan, $2300.

Females: RR Real Queen 7306, 4/16/77 by Real D416; Loden Ranch, Westhope, $1100. RR Lucky Lady 7005, 3/8/77 by M&M Major Misch 13; Hi-Vu Herefords, Gahl, $1000. RR Lucky Lady 7019, 3/16/77 by M&M Major Misch 13; Chuck Criisman, Lemon, $800. RR Dakota Dom 7205, 4/2/77 by RR D4 Dynamite 5031; Don Stern, Bowman, $800.

The Bob Roen family had done their homework well as things were in order for the large crowd of cattlemen that gathered for the sale. This high quality offering brought the hands in the air as this set of cattle met a high demand. The cattle found new homes in three states with Lee Connell, Madar; Crawford Ranch, Baker, Mont., and Lynn Bros., Kilger, taking the volume of the bulls.—JAY PURCHASE

LANDERS RANCHES HEREFORDS
Miles City, Mont., April 19
Landers Herefords,
Sand Springs, Mont.

41 bulls . . . $1,023
42 yearling bulls . . . 678
83 lots . . . 849

Auctioneer: Bill Rehm

Tops: LR Star 3, 3/19/76 by Bar Star D4 23, Jack Plister, Lusk, Wyo., $2100. LR K53 Misch 19, 3/9/77 by LR Mischief K53; Chester Macarski, Terry, $1600. Bar Star L1 28, 5/9/76 by HHR Lad L1 303; Plister, $1400. Bar Star L1 21, 3/21/76 by HHR Lad L1 303; Bill Bickle, Ismay, $1400. LR L165 Misch 2, 4/3/76 by RC Mischief K165; Albert Rojic, Wibaux, $1400. LR L165 Misch 3, 4/4/76 by RC Mischief K165; Bickle, $1400. Bar Star L1 30, 4/6/76 by HHR Lad L1 303; John Pluher, Cohagen, $1300. Bar Star L1 18, 3/19/76 by HHR Lad L1 303; Plister, $1250. Bar Star Advance 13, 3/19/76 by HH Advance C961; Plister, $1200. Bar Star Ardmore 18, 3/27/76 by JH British Lad 3111; Dale Brown, Terry, $1200. LR K53 Misch 20, 3/9/77 by LR Mischief K53; Adolph Mathiason, Mildred, $1200. LR K53 Misch 21, 3/9/77 by LR Mischief K53; Bickle, $1200.

Harry Landers and family had one of those sales that was postponed earlier because of the severe weather in the trade area, however the delay did not affect the demand for Landers' bulls. The rancher trade was excellent, and they liked what they saw. In fact, they were willing to wait for these bulls and when they came up for sale it was just a matter of who was on first. The big two-year-old bulls carried just good flesh and the yearlings were about the same. The quality was excellent and these cattle enjoyed the best sale of the season in Miles City.—RALPH HEINEMANN

VERMILION RANCH ANGUS
Billings, Mont., April 22

7 herd bulls . . . $2,928
129 yrlg. bulls . . . 813
20 bulls . . . 1,203
215 hfr. clvs. . . . 465

Auctioneers: Dick Kane & Tige Thomas

Herd bulls: Ken Caryl Antaeus 2664; 9/12/74 by Bordens Antaeus 270; Ward Angus Ranch, Gallatin Gateway, ½ interest, $4700. Emulous 2741 of SAR, 3/7/71 by Biffles Emulous 813; Hyline Angus Ranch & Ray Van Dyke, Manhattan, ½ interest, $4600. Shoshone Beaumonn 4, 4/8/74 by Scheerbrook Shoshone; RM Ostrum Ranch Co., Fishtail, ½ interest, $3800. Scheerbrook Navigator N056, 3/20/75 by Scheerbrook Shoshone; RM Ostrum, $3500. Canadian Majestic RR 1089, 3/18/71 by Camilla Chance 62X; Peterson Angus Ranch, Ellensburg, Wash., $1800.

Yearling bulls: Vermilion Antaeus 7323, 3/16/77 by Ken Caryl Antaeus 2664; Ron Harrer, Bozeman, $4000. Vermilion Antaeus 7035, 2/13/77 by Ken Caryl Antaeus 2664; John Hamilton, Belgrade, $3600. Vermilion Ringleader 7329, 3/17/77 by Willabar Ringleader 95D; Selkirk Angus Ranch, Two Dot, $2250. Vermilion Bonanza 7111, 3/22/77 by Bonanza of RR 5017; Dale Cox, Grass Range, $2100. Vermilion Emulous 7098, 3/12/77 by Emulous 2741 of SAR; Rice Ranches, Harrison, $2000. Vermilion Majestic 7225, 3/5/77 by Canadian Majestic RR 1089; Ehert Land Co., Plevna, $2000. Vermilion Majestic 7196, 3/2/77 by Canadian Majestic RR1089; Ron Jackson, White Sulphur Springs, $1800.

Two-year-olds: Vermilion Bardolier 6252, 3/3/76 by Bardolier 011 GDAR; Tom DeJaegher, Melstone, $2300. Vermilion Emulous 6135, 2/13/76 by Emulous 2741 of SAR; DeJaegher, $2300. Unrecorded bull; DeJaegher, $2100. Vermilion Challenger 6089, 5/8/76 by Rudolphs Challenger, CDR 74; Kendal Ranch, Malta, $1750.

Heifers: 10 head; RM Ostrum Ranch Co., $625 each. 5 head; Ostrum, $600 each. 5 head; William Nilles, Ashton, Iowa; $600 each. 10 head; Ostrum, $575 each. 20 head; Boyd Simser, Malta, $550. 15 head; Ostrum, $550 each.

This sale developed some real momentum as it flew along. It was a sale that had lots of volume but it was the kind that moved on volume. The buying interest was seemingly endless and even at the end of this large sale, people left the sale with their needs unfilled.

If one was to study the number involved, 129 yearling bulls, that is a lot of bulls. The two-year-old bulls were in short supply and the demand for open replacement females was endless. The facts just add up to a top sale and that is what the Vermilion firm enjoyed in the spring of 1978.—RALPH HEINEMANN

VON FORELL HEREFORDS
Wheatland, Wyo., April 19

89 bulls . . . $1,042
61 reg. hfrs. . . . 512
71 comm. hfrs. . . . 411

Auctioneer: Robert Schnell

Bulls: 4L Mr Beef 7405, 9/14/76 by Norden Prince; Ray Gardner, Martin, S.D., $2200. 4L Mr Beef 7337, 9/5/76 by Norden Prince; Gardner, $2000. 4L Bobby Dutch 7201, 3/20/76 by Bobby Dutch 135; Butler Purdy, Agate, Colo., $1950. 4L Mr Beef 7425, 9/17/76 by Norden Prince; White Mountain Apaches, White River, Ariz., $1950. 4L Mr Beef 7423, 9/14/76 by Norden Prince; Jack Faden, Harrisburg, Neb., $1900. 4L 7048, 1/27/76 by D4L; White Mountain, $1800. 4L Mr Beef 7424, 9/15/76 by Norden Prince; White Mountain, $1800. 4L Mr Beef 7334, 9/4/76 by Norden Prince; White Mountain, $1800. 4L Bobby Dutch 7306, 9/1/76 by Bobby Dutch 135; Turkey Track Livestock, Douglas, $1800.

4L Mr Beef 7310, 9/1/76 by Norden Prince; Purdy, $1800. 4L Mr Beef 7432, 9/18/76 by Norden Prince; George Luce, Wheatland, $1800. 4L Mr Beef 7411, 9/13/76 by Norden Prince; Leo Smith, Burns, $1650. 4L Bobby Dutch 7104, 2/10/76 by Bobby Dutch 135; Jim Wheatcroft, Sand Springs, Mont., $1550. 4L Mr Beef 7454, 9/28/76 by Norden Prince; Tom Jolly, Hugo, Colo., $1400. 4L Mr E51 7271, 5/12/76 by 26 Royal Dhu E51, Turkey Track, $1400. 4L Royal Dhu 7360, 9/8/76 by 26 Royal Dhu B110, Kenneth Wright, Lost Springs, $1350. 4L Bruiser 7443, 9/23/76 by SDR Advance 740; Purdy, $1350.

Heifers: 4L Stan Lady 7842, 4/26/77 by 26 Stanway Dhu H196; Bob Nylander, Saratoga, $750. Miss D4L 7401, 9/15/76 by D4L; White Mountain, $725. 4L Stan Lady 7740, 3/17/77 by 26 Stanway Dhu H196; Nyland, $700. 4L Miss Beef 7412, 9/17/76 by Norden Prince; Box Lake Herefords, Quemado, N.M., $700. 4L Stan Lady 7318, 9/2/76 by 26 Stanway Dhu H196; White Mountain, $675. 4L Miss Beef 7612, 2/6/77 by Norden Prince; Box Lake, $675. 4L Lassie F216 7371, 9/10/76 by 26 Lad H74; White Mountain, $650. Miss D4L 7429, 9/17/76 by D4L; Box Lake, $650. Miss D4L 7436, 9/20/76 by D4L; Box Lake, $650.

Commercial heifers: 10 head drag; Bill Castle, Basler, $500 each. 9 head drag; Wilma Wright, Lost Springs, $470 each. 9 head drag; Dahigart & Steckline, Ault, Colo., $445 each.

This was the first volume offering of Norden Prince sons and the reception was excellent. The good crowd of repeat and new customers tied right in to the sons of "Mr Beef" selling a pace that lasted throughout the sale.

As always, Bruce and Shirley Von Forell had the offering looking very good and those in attendance bid readily. The heifer sale was extremely strong as Von Forell's offered some top quality females. The future of the livestock business was measured in the optimism of the heifer buyers. They obviously see a stronger market and were willing to invest extra dollars for top replacement stock.

Volume bull buyers included White Mountain; Jolly; Bill Moore, Douglas; Turkey Track Livestock; 7L Ranch, Casper, and volume heifer buyers included White Mountain and Box Lake.—JERRY YORK

Steer corn ratio

The steer corn ratio for the week ended April 21 was 23.5 compared to 22.8 the previous week and 17.4 a year ago.

Kershaw & Sons
Commercial Cattle Feeders
Charles Kershaw • Dick Kershaw
P.O. Box 75 • 714/344-3740
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Replacements for Quality Commercial Herds
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ANNUAL SPRING BULL SALE
MONDAY, MAY 15
SALE TIME 1 P.M., MILES CITY LIVESTOCK CENTER
MILES CITY, MONTANA
Bull offering—mostly from the 1977 calf crop, but a few two years or older. Numbers will probably be changed slightly according to culling levels.
HEREFORDS: All Station Raised
Line 1—32 (24 yearlings & 8 Two yrs. and older)
Line 12—8 (yearlings)
Line 14—5 (yearlings)
PURCHASED BULLS:
2 Angus (4 yrs. old)
2 Charolais (3 yrs. old)
4 Shorthorn (3 yrs. old)
Auctioneer: Pat Goggins
For further information Phone: 406/232-4970
Livestock Range and Research Station
Rt. 1, Box 3, Miles City, Montana 59301

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EMPLOYMENT WANTED 1

COWBOY, 36, MARRIED, no kids, wants responsible job on mountain ranch. Experienced in cow/calf and feedlot operations. Prog. check, practical vet. Write Ad Dept. 930 c/o WLJ.

COLLEGE GRADUATE wants job with livestock operation with chance to advance into management capacity. B.S. degree in Farm Management. Experienced in cattle and machinery. Resume and references available upon request. Write Ad Dept. 924 c/o WLJ.

JUNE GRADUATE, married, no children, seeks job on livestock or crop/livestock combination ranch. B.S. in Farm Management, A.A. in Animal Science. Experienced with sheep, cattle, hay, farming, machinery. Desire job with chance for advancement. Resume and references upon request. Write Ad Dept. 925 c/o WLJ.

AMBITIOUS, YOUNG MAN seeks opportunity with progressive farm/ranch. Have small family, B.S. Animal Science, willingness to work. Experience with commercial and registered cattle, practical vet., pregnancy checking, hay, crops, machinery. Howard Ford, Rt. 1, Box 187, Buchanan, VA 24066. 703/254-2227.

COUPLE, 1 CHILD, DESIRES country living. Husband, 45, has IAAP license plus 25 years mechanical maintenance experience (auto and other). Qualified to maintain/repair your aircraft and other equipment. Wife, 28, willing to help/learn ranch chores. Desire position on ranch or otherwise, providing salary and house. Reliable—can provide references. Available for interview. Please contact: Pat Geer, 2121 Utica #4, Westminster, CO 80030. Phone: 303/428-8023.

HELP WANTED 2

WANTED: HERDSMAN FOR registered Hereford ranch in Nebraska. 308/746-2270.

JOB OPENING for a good cowman in a northwest feedlot. Write Ad Dept. 895 c/o WLJ.

EXPERIENCED RANCH HAND to irrigate and care for registered Angus cattle, near Sacramento. Phone: 415/967-3073.

RANCH HAND EXPERIENCED purebred cattle, machinery. Family man preferred. References reflecting stability. 303/659-4600.

WANTED: GENERAL ranch hand. Must have experience with center pivot irrigation; and haying. Send references and resume to: Seward Cattle Company, Inc., Heigler, NE 69030. 308/297-3306.

WORKING FOREMAN FOR Colorado mountain ranch: Wife to cook for crew. House, utilities, good salaries. Excellent opportunity for ambitious, hard-working couple. Send resume to Ad Dept. 919 c/o WLJ.

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Western Livestock Journal is seeking capable men & women to sell WLJ subscriptions.

Part-time or full-time, this venture can be highly rewarding, to the energetic & sales-minded individual.

Call 1/800-525-9030, ext. 54, for more information.

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WORKING RANCH MANAGER, Lakeview, Oregon. Hay, grain, livestock Sprinkler and flood irrigation. Machine maintenance. Send resume and references to: G.A. Portello, 2095 Jerrold Ave., San Francisco, CA 94124.

IMMEDIATE OPENING FOR assistant herdsman on heifer unit on large southeastern Arizona ranch. Must have A.I. experience. Good salary and benefits for right man. Reply to: Rt. 1, Box 379, Elfrida, AZ 85610 or phone: 602/642-3765.

MARRIED COUPLE FOR year round ranch work, flood irrigation, haying and feeding cattle. Nice home and utilities. Start work immediately. Wife to do some cooking. Call: 307/733-3548 or write: Norman Krier, Box 425, Jackson, WY 83001.

HERDSMAN WANTED FOR sale bulls and small sale herd. Benefits include: vacation with pay, sick leave with pay, bonus plan, medical and retirement program. Patterson Land Co., Bismarck, North Dakota. Nights, 701/043-2351; Days, 701/223-5863.

RESPONSIBLE COUPLE to manage farm near Bowling Green, Kentucky. Modern home furnished, base salary. Care for livestock and general maintenance. Reply with resume and references. Sam H. Watkins, 617 Cherrywood Dr., Elizabethtown, KY 42701.

EXPERIENCED FEEDLOT office manager. Agricultural background preferred. Salary negotiable and commensurate with bookkeeping and other abilities. Immediate opening. Parmer County Cattle Co., Inc., Drawer E, Bovina, TX 79009. Phone: 806/225-4400.

REGISTERED HEREFORD ranch in central Washington needs qualified person capable of full responsibility managing and caring for outstanding herd of 200 reputation cows. Attractive 3 BR home. Fitting and showing optional. Interest in cattle essential. Wages open. Write Ad Dept. 929 c/o WLJ.

EXPERIENCED HERDSMAN TO feed and develop registered Hereford bulls for sale. No showing. Should have knowledge of general ranch work. Responsible position for exceptional hard-working man. Contact: Lowell Peterson, Peterson Bros. Herefords, P.O. Box 308, Ogden, UT 84402. 801/731-2170.

WORKING HOUSEKEEPER to live in quarters on farm performing tasks normally associated with private house hold, such as, cooking and serving meals, cleaning, washing, ironing, washing dishes and rendering personal services to family members. $1.60 per hour plus room and board. Contact: Job Service Center, 2nd and Cedar St., Ottawa, KS 66067.

LONE STAR FEEDYARD, a commercial feedyard and grain storage corporation, seeking qualified, aggressive individual to handle the following: Customer-public relations, feeder cattle procurement, commodity purchasing and special assignments. Hedging experience helpful. Fringe benefits, salary open, with excellent opportunity for growth. This special job, newly created in our corporation, will offer great rewards for the right person. All resumes held in strictest confidence. No contact will be made with employer until granted permission. Write: Box 308, Happy, TX 79042 or call: 806/558-5411 for Lee Hicks.

CUSTOM SERVICE 2B

CATTLE HOOF TRIMMING. Gary Goldsmith, Galt, Calif., 209/745-3675, evenings.

LIVESTOCK BRANDS 3A

COLORADO BRAND FOR SALE: Make offer. Assessments paid to 1977. Billy D. Baxter, Route 3, Frisona, TX 79035. 806/295-3362.

SEMEN 4

SOUTH DEVON SEMEN—Sadara Compton II, $50 per ounce of 10 straws plus $5 per certificate. Charles Whitt, 13525 Road 88, Chowchilla, CA 93610. 209/665-1420.

GALLOWAY SEMEN from bull out of same herd as National Western carcass winners. Horse Shoe Galloways, Rt. 1, Klamath, OR 97626. Phone: 503/381-2264 or 3077742-7429.

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CATTLE 5

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ANGUS FOR SALE
Big Reg. Two-year-old Bulls
Also, Yearlings
One or a carload
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FOR SALE: 30 halfblood Simmental pairs. A.I. bred. Phone: 303/848-2969; 303/848-2915.

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Leachman Cattle Co.
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Jim 406/656-8583
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REGISTERED ANGUS: 5 top pairs with Emulous, Wye and "Big Bandy" blood. WHITE GATE RANCH, 415/661-2351.

Perfect For Heifers
MURRAY GREY BULLS
Easy calvers — Polled — Dark Pigmentation
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Fertility Tested and Guaranteed
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1977 3/4 and 7/8 LIMOUSIN BULLS
For Sale
Sired by: Dan Din-C 2, Fanfaron 1 and Nordic Dyan 4
All red colored
John B. Gibbens • 701/968-3867
Egeland, ND 58331

SISKIYOU HEREFORDS: Pairs and bred heifers, 20 head with papers. Chandler, Bushman and Kimbolton bloodlines. Ken Fowis, Etna, Calif. Phone: 916/467-5104. P.S. Also, yearling plus bulls well grown out.

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LIMOUSIN BULL SALE
Sat., MAY 6 at 2 p.m.
at the ranch — DeSmet, So. Dak.
Selling:
30 Two-year-olds
50 Yearlings
3/4 and 7/8 Solid Reds
3/4 and 7/8 Solid Blacks
Quality bulls that will be sound, gentle, durable breeding • Produce high yielding conformation calves — Produce more pounds of calf to sell — Produce replacements practical for you.
Contact: Jim: 605/854-3690 or Roger: 605/854-3586

ANGUS BULLS — 35 head of yearlings, long yearlings and two-year-olds. Registered, performance selected and guaranteed fertile. Contact: Lynn or Randall Pope, Pope Ranches, Pope Rd., Box 25, Merrill, OR 97633. 503/798-5684.

FOR SALE
Horned Hereford bulls, not carrying much tallow, but carry the best of Brilliantine bloodlines and quite top English bloodlines by Renstok Dimple 15 — 3687371, a top bow imported from England by J.E. Cobb of Cheadle, Alberta, Canada. The dams of these young bulls were raised in British Columbia, Canada, by some of the top breeders in the Kamloops area, where they won many championships. Are Wetaskiwin, Len Wood and Jim Wilson complete dispersion. These are the big, rugged type with outside look for. These young will step up for sale. For more information write or call: 1-403/885-3235 and leave a call, collect. CLIFF RANCH, Medicine Hat, Alberta, Canada, T1A 7E1

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Semen and Performance Tested
Polled and Horned
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For easy calving on first calf heifers. Try them. Can be registered. Will deliver 10 or more within a 250 mile radius.
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100 HEAD REGISTERED Hereford cows, 2 to 5 years, with calves. Joe Suatacha, Lamoille, NV 89828. 702/753-6336.

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Purebred Horned and Polled
Performance Tested • Delivered Anywhere
RAIL CANYON RANCH • PAUL DOWNEY
Box 868 • Adin, CA 96006 • 916/299-3475

FOR SALE: 10 South Devon yearling bulls, 3/4-blood. 303/838-2337, evenings. Rock Creek Ranch, Jefferson, Colorado.

FOR SALE: FULLBLOOD and percentage Simmental bulls. Muddy Creek Ranch, Pine Bluffs, WY 82082. 307/245-3393.

ANGUS BULLS: REGISTERED yearlings, $350; registered bulls, 18-20 months, $425, very gentle bulls. Vern Taylor, 916/865-3631 or 408/263-3007.

40 HEREFORD COWS, 7 to calving with 32 calves on the ground. 702/752-3897.

CHEROKEE SANTA GERTRUDIS
Featuring POLLED SEMEN from Cherokee The Owner
Also, horned and Polled Bulls and Heifers
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Sedalia, Colorado
Tweed Kimball, Owner
20 miles S. Denver — Hwy 85
PH: 303/688-5411

SIMMENTAL BREEDING stock for sale. Also, service by Charolais, Maine-Anjou and Angus bulls for sale or lease. Dr. Basford, 503/587-8035, Henry Ingram and Montana.

CHOICE SET OF 13 registered Angus heifers. Age 2+. Pasture bred to young registered Angus bull. Should calve October—December. Call: 408/484-1501, Salinas, California.

BULLS...BULLS...BULLS
Rugged, Hearty Spread
RANGE BULLS
Two-year-old Angus, Hereford and Shorthorn bulls from Oregon, Washington and Montana.
HEATH CATTLE COMPANY
Rt. 1, Box 25 • Nyssa, OR 97913
Call Collect: 503/372-2081
Tim Garrison, Owner — Jack Murphy, Lost Hills

HOLSTEIN SPRINGING heifers, open and bred heifers. Holstein and beef cross calves, 2 to 3 weeks old. Delivered to your farm on approval. Hridicka Bros. R. 7, Chippewa Falls, WI 54729. 715/723-1171, office; 723-9135, residence.

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Breeders of
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3/4 and 7/8 TWO-YEAR-OLDS
Performance and Fertility Tested
One or a Truck Load
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303/539-6155 • Home: 539-2528

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REGISTERED ANGUS PAIRS, running ages, calved October-December. Pasture bred to calve next fall. Also, long yearling registered Angus bulls and crossbred pairs. Pasture bred to calve October-December. Call: 408/484-1501, Salinas, California.

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For Jim Boyd • Longmont, Colo.
Sale to be held
MAY 18th • 1:00 p.m.
In conjunction with the regular sale
The Farmers and Ranchers Livestock Comm. Co., Inc.
Fort Collins, Colorado
Selling: 50 HEAD of 1/2, 3/4 and Domestic Fullbloods
Reds and Blacks — Pairs
Bred Females — Open Yearling Heifers
For further information, contact: The Farmers and Ranchers Livestock Comm. Co., Inc. 303/482-5207

CATTLE 5

Now Available — New Crop
Ranch tested, Service age Calf Getters
You're right when you use FROSTY ACRES'
POLLED SHORTHORN BULLS
If in doubt, ask our valued customers
Frosty Acres, Inc. • J. E. (Ed), Dale and Ron Albaugh
Box 142 • Adin, CA 96006 • Ed: 916/299-3261 • Dale: 299-3440 • Ron: 702/423-4449

FOR SALE: 465 PAIR of first calf crossbred heifers, all one brand. Roy Wyatt, 512/243-3452; 512/442-4567.

FOUNDATION HEREFORD REPLACEMENTS
50 uniform, choice, growthy yearlings ready to breed. Vaccinated for everything $425 if you take all.
Frank Rodgers, Jr.
855 W. 38th • Burley, ID 83318
PH: 208/678-5044

BULLS—REGISTERED ANGUS. One to two years old, up to 50 to choose from. 916/455-3686; 254-8612.

REGISTERED HORNED HEREFORD BULLS
20 Young bulls, ready to go to work, can deliver
REGISTERED HORNED HEREFORDS
Cows — Pairs — Heifers
Real Prince, D-4 and Axtell breeding
Stretchy kind, top condition, can deliver
SIMMENTAL BULLS
3/4 and 7/8, top quality, can deliver
E. H. LAND • LAND CATTLE COMPANY
316/265-5665 or 733-0817

HORSES, JACKS, MULES 8

MOLLY MULE: 6 YEARS, sound, broke to ride, sorrel, 15.3 hands, $700. 213/663-8236, weekdays.

AGED STALLION Hickory Champ, AQHA number P-159,000. Sire: Snyder's Champ. Dam: Hickory Ann Hill. $1500. 503/545-8357.

MIKE MIELKE TRAINING stable offering all phases of western training. Get your ranch colts started right! 209/722-5026, Merced, California.

FOR SALE: J-Bars Super Hot, 1977 sorrel Overo Paint colt. Sire: J-Bars Hot Shot. Dam: Col. Copperette AQHA. Earl Unruh, Lyons, KS 67554. Phone: 316/257-2405.

NO REASONABLE OFFER refused. Outstanding 2-year-old AQHA stallion. Race bred with size, balance and disposition, we have yearling Palomino filly. 303/867-7035.

FOR SALE: 1959 Quarter Horse stallion. Are ROM race. Sound breeder, $2500. Will consider part trade. Also, other horses. No calls please. Jean Craig, Prairie City, SD 57649.

WANTED: DAUGHTERS OF Poco Bueno, Poco Tivio and Coe Bars. Write or call evenings, 214/384-2588. W.E. "Chuck" Wilson, P.O. Box 67, Whitewright, TX 75491.

1970 CHEVY ONE TON flatbed truck with removable 3 horse van, air-conditioned, complete with saddle and tack compartments. 110 fuel supply. Excellent condition and reasonably priced. 209/369-9338.

FOR SALE: YEARLING Paint filly. Sire: Chicks Mount. Supreme Champion by Yellow Mount, Supreme Champion. Dam: AQHA mare Loud Tobiano. Debra Hansen, Superior, Neb., 402/879-4547.

20th REG. HORSE SALE
June 4, 1978
Time: Sunday, 12 noon
Place: Lancaster Sales Yard
140 E. Ave., G-4, Lancaster, CA
(1-3/4 miles north of Fairgrounds on Division Street)
Auc: Col. Cecil F. Metter
Rod Metter
Box 186, Lancaster, CA 93534
PH: 805/942-2112 or 942-0058
ALL BREEDS OF REG. HORSES
Deadline for entries advertised and catalogued is May 26, 1978. Entry fee of $15 must accompany papers. All horses must be in by 11:00 a.m., June 4th. Tack sale at 10:00 a.m., June 4th.
If any information is needed, contact: Col. Cecil F. Metter, Box 186, Lancaster, CA 93534.

7377 Overland Rd. NE, Salem, OR 97301
PH: 503/581-7820

DOGS 9

DUE SOON: AUSTRALIAN cattle dogs. Registered Queensland Heelers. Blue and red. 817/498-5760.

DOUBLE REGISTERED Australian Shepherds. Excellent working dogs. Show winning bloodlines. Guaranteed. Redland Aussies, Rt. 1, Box 222, Excelsior Springs, MO 64024. 816/637-7961.

RANCH RAISED ENGLISH Shepherds. Purebred black and tan pups to be born by 4/25/78. Both parents work cattle. Fine bloodlines, guaranteed heelers. Place orders now. Bodega, Calif., 707/876-3100.

CATTLE 5

CROSSBREDS—400-500 lbs., 90 steers, 20 heifers. Last of May delivery. Call evenings, 714/534-2500.

8 BRANGUS BULLS
8 3/4 CERTIFIED BRANGUS BULLS
Ideal to cross on Angus for developing Brangus herd. Also, a package of reg. Brangus open heifers, ready to breed.
KW CATTLE CO. • 209/838-7970

FOR SALE: REGISTERED Galloway bulls. Fertility tested. Boulter Farms, La Salle, Colo., 303/284-5443.

LIVESTOCK WANTED 11

WANT TO BUY: 50 to 100 crossbred cows, have good mountain ranch, on 3 year contract with 10% interest on investment. Box 21, Winkleman, AZ 85292.

FEEDLOTS 12

COMPLETE MODERN FEEDLOT — 40,000 head capacity, located in rich farming area of Fresno County, California. PEELMAN REALTY, 3315 W. American, Fresno, CA 93706. 209/485-4430.

PACIFIC Farms and Ranches 13

TEHAMA COUNTY — Approximately 1256 acres winter range. Owner, 916/527-1176.

PINE TREE CATTLE CO.
Realtors — Managers
Cattle Brokers
209/784-1000
P.O. Box 889
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105 or 865-3128
Office at the ranch — County Roads 20 and KK — Orland, CA 95963.

OWNER SELLING 4 BR, 2-1/2 bath, used brick home. Fireplace, all electric, a/c, on 3 acres. Horse barn, corrals, 2 pumps. 209/745-2724 or 745-3343, Galt, California. $91,500.

CATTLE RANCH
4100 deeded acres, of which 1500 under irrigation Lakes, river, stream, natural springs. 3 homes, ranch buildings. $2,230,000 Siskiyou Counties' finest operating ranch.
Walter & Lee Co., Realtors
Investment Division
Mr. Larson
2755 Cottage Way • Suite 12
Sacramento, CA 95825
916/485-5560; eves., 488-8200

EASTERN OREGON IRRIGATED FARM
1520 acres total. 1460 under mechanical irrigation by combination of pivots, wheel lines and Big Guns. Located in fertile valley with Oregon's beautiful Blue Mts. on either side. Irrigation water from both deep wells and Powder River. Can be used for either crops or livestock. New buildings. Full line of both irrigation and farming equipment. Price: $901 per acre.
Tiny Bellamy & Assoc., Inc., Realtor
La Grande, Ore., 503/963-8444
Alex Shaw • 503/963-9390

NORTHERN CALIFORNIA
1170 Acres, 2 domestic wells. 3 irrigation wells. 300 acres can be irrigated. 520 acres presently in volunteer barley. 4475 feet sprinkler pipe + misc. equipment.
For further information on the above ranches, please contact Chuck Robinson 916/438-2860. If no answer, please call the office at numbers listed below.
ECKHOFF AND ASSOCIATES, INC.
Real Estate Brokers
1818 W. Chapman Ave. • P.O. Box 267 • Orange, CA 92668
714/532-2538 • 541-2621

TRUST SALE
1463 ± Acre Cattle Ranch
Located 4 miles south of Merced in Merced County, north of Rahilly Road and west of State Highway 59. Known as Bloss Merced Ranch. 1088 acres pipelined and developed to permanent pasture with 4 wells, tailwater recovery system. Remaining 376 acres in native grass with a large portion capable of being flood irrigated. Property fenced and cross-fenced. Has ranch headquarters with working corrals. Has good potential use as farming operation. Asking: $2,000,000 cash, terms to be considered.
Call or write for further details:
Bank of America Trust Department
P.O. Box 1672 • Fresno, CA 93717 • 209/488-7474

MOUNTAIN RANCH
3,000 Acres near Susanville, California. 200 acres under irrigation. Potential for 600 acres more for development, balance in native pasture and summer meadows. Borders National Forest with BLM permits. Average price per acre $200.

YEAR ROUND OPERATION
6,000 ± Acres of prime grazing land near Livermore, California. This ranch is the best improved cattle ranch in California. No deferred maintenance. Price per acre $400.

IRRIGATED PASTURE
350 Acre ranch near Oroville, California. 265 acres level to grade, planted to permanent pasture. 3 irrigation wells, riparian rights from year round creek, 2 domestic wells, one home, one mobile home, new corrals, 2 hay barns, large shop and horse barn. Improvements valued at $385,000. Ranch priced at $500,000.
DAVE MULQUEENEY
WOODREN REALTY
385 So. Livermore Ave. • Livermore, CA 94550
PH: 415/443-2811 or 415/455-9673

ALFALFA — 112 Acres, all irrigated, close in. 12 acres permanent pasture, balance thirty alfalfa. 3 complete wheel lines and pump. All ready to go! $165,000. Terms.
385 ACRES — 180 acres irrigated by new wheel lines. Attractive 3 bdrm., 2 bath home. Hay barn, over-sized shop building with apartment. Borders U.S. land, machinery included. $295,000. Good terms.
600 COW UNIT — 2300 Acres, 900 acres irrigated, more acreage can be developed, good soil. Free water from creek running through ranch and 2 high volume irrigating wells. Paved road, school bus, mail service. Bordering U.S. Forest and BLM permits. Newer 4 bdrm., ranch style home, machine sheds, shop, 3 barns, corrals, chutes and scales. Full line of machinery included. Ranch has scenic setting with many recreational amenities; close to wilderness area, fine fishing, antelope, mule deer, duck and goose hunting. This is a good operating ranch. $630,000 — good terms. Owner may consider trade.
HOLMAN REALTY, INC.
4720 S. 6th Street
Klamath Falls, OR 97601
PH: 503/884-1343

PACIFIC Farms and Ranches 13

OREGON • JOHN DAY COUNTRY
Bend, Oregon Western Store
In the Heart of Fishing, Hunting and Skiing
A WELL ESTABLISHED BUSINESS with all top lines. Best U.S. Hwy. 97 corner location. A proven money-maker in Oregon's horse country. An unusual opportunity that is not overdone and will pay its way. $55,000 down. Balance to be arranged with owner.

- RUNS 500 COWS year round • 10,000 ACRES DEEDED (Very important with today's trends).
- 4,000 ACRES BLM adjoining.
- FREE WATER — Early water rights from 3 primary creeks which flow through ranch.
- HAY — Growing alfalfa and grass hay • PRESENTLY IRRIGATING 250 acres (Can be improved).
- CLIMATE — Very mild, easy winters, pleasant summers. Calve here in January.
- IMPROVEMENTS — Modest 4 bedroom, 2 sets of corrals, good fencing.
- LOW TAXES — Approx. $3,000 • SCHOOLS — Grade and High 8 miles, school bus to door.
- HUNTING and FISHING — Deer, elk, birds, trout, in abundance.
- PRICE: $695,000, owner will finance.

Hurry Fast...This Won't Last

- RUNS 200 PAIR year round plus selling hay.
- 2139 DEEDED ACRES + 4000 ACRES BLM — All together in one block.
- CLIMATE — Exceptionally mild winter country • SHORT FEEDING SEASON.
- IRRIGATION — Approx. 200 acres irrigated.
- FREE WATER — Early water rights. John Day River flows through ranch.
- IMPROVEMENTS — 3 bedroom cinder block home with fireplace + older 3 bedroom in good condition.
- HUNTING and FISHING — Exceptionally good • SCHOOLS — Grade and High 3 miles, bus to door.
- LOW TAXES — $1494 • PRICE: $325,000, owner will finance, attractive interest rate.

We believe this ranch will sell quickly; therefore, if you are sincerely interested in buying a good ranch now, at the right price, in one of the best areas in the state, we urge you to call today. Principals only thank you.

Eastern Oregon Ranch
A Valley Ranch Located in Popular Cattle Country

- RAISING cattle, wheat and hay • 8000 ACRES DEEDED — All in one block.
- 1100 ACRES IRRIGATED (Gravity and pivot systems) • RIVER RUNS through ranch year round.
- ATTRACTIVE 3 bedroom home, good barns, corrals, scales, etc.
- EXCELLENT RECREATION area — Fishing, hunting, skiing.
- PRICE: $1,250,000, owner will finance.

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3672, evenings

427 ACRE RANCH—Buildings, 65 acres pasture, well irrigated, balance dry farm. $350,000. 916/824-3389. Star Route, Box 31-B, Orland, CA 95963. Agent. 2100 acres adjoining for sale.

JOHN DAY COUNTRY
Beautiful mountain ranch. Approx. 7,000 acres together in one block, plus adjoining permit. Over 5,000 acres of this ranch are deeded. Mild winters, 3 creeks thru property plus two reservoirs. Some timber, two homes, outbuildings, corrals, etc. Now running approx. 450 cow units. Machinery included. Priced at $825,000 with terms of 29% down and balance over 20 years with interest at 8%.
VALLEY RANCH SALES
425 N. Main
John Day, OR 97845
PH: 503/575-0145

Try WLJ Classified Advertising

Arnold Agency
560 Ac. Mariposa Co. Cattle Ranch. Beautiful foothill location. Modest improvements, good water and good feed.
8022 Ac. Merced Co. grain land suitable for trees, vines, etc. Cash or terms. $750 per acre. Subject to trade.
240 Ac. Madera Co. Citrus Ranch. 140 ac. navels, 20 ac. Valencias, 90 ac. open land. Price: $2300 per acre, crop included. Terms available.
800 Ac. Hay and irrigated pasture near Red Bluff, suitable for trees. $1,800 per acre, terms.
687 Ac. Dryland — Good water conditions. $1,000 per ac. Cash or terms.
ARNOLD AGENCY
Madera, CA 93637
Madera 209/674-2441
Eves. 209/439-1687
Marysville 916/742-7726
Eves., Atwater 209/358-5690
Eves., Red Bluff 916/527-1573

CENTRAL OREGON FARM or ranch—4300 acres, 907 acres now under irrigation, another 3000 acres tillable. Now running approximately 700 head of cattle and raising alfalfa. Excellent hunting and fishing. Kime-Krumdieck, Inc., Realtors, 1400 High St., Eugene, OR 97401. 503/485-0767, Ken or Don.

CATTLE RANCH
Located in center of beautiful Yakima Valley. One of the best cattle ranches in Northwest. Has been producing reputation commercial and registered cattle for over 25 years. Plenty water. Hunting and fishing excellent. Acreage: 800 deeded, 2300 leased, includes 500 acres of some of the best irrigated land in the valley. All piped, easily irrigated, rest of land sub-irrigated along Yakima River. Carrying capacity 800 cows. Buildings include small feedlot set up to handle 1000-1500 feeders, 3 sets corrals excellent condition, 4 barns and 3 attractive homes.
Sold by owner
PH: 509/854-1162

MOUNTAIN RANCH: 2620 deeded acres. Northeast California. 1200 acres tillable. 3000+ GPM water rights, 6000 GPM two wells. 2-1/2 miles of Pit River. 200 A.F. reservoir, three smaller reservoirs. Two Forestry permits. Home, barn, corrals. Excellent potential for hay and/or cattle ranch. Sell all or part. $1,200,000. Owner, Box E, Lookout, CA 96054.

EASTERN OREGON RANCHES
4500 ACRES. Approx. 400 ac. irrigated meadows, abundance of water to irrigate for fall pasture. Balance of deeded acres is excellent native pasture. Ranch has an excellent set of improvements including 2 modern houses, large barn, machinery shed, good set of working corrals and scales. There are good BLM and Forest Service permits adjacent to deeded land + State leases that go with this ranch. This is one of the better eastern Oregon ranches. It is a compact, economical ranch that will run approx. 500 head. $600,000, terms.
2400 ACRES. Approx. 90 ac. alfalfa and 400 ac. native meadow. Water available for additional 200 ac. irrigated pasture and an additional 60 ac. of alfalfa can be put in. There are 1500 ac. creeded wheat and native pasture with 60 ac. lake for stock water. Improvements include a 2 BR house, metal shed, good calving barn, corrals, scales and 500 head wintering lot. This ranch would make an excellent purebred set up. $375,000, terms.
4000 ACRE cattle and hay ranch. Approx. 350 ac. two-year-old alfalfa. Additional 150 ac. can be put into alfalfa. 400 ac. of irrigated pasture. 400 ac. native meadow and 3200 ac. crested wheat. Fenced private BLM allotment adjacent to deeded land. This highly improved ranch has a 2800 sq. ft. 5 BR owners home. 4200 sq. ft. heated shop and hangar, private airstrip. 20' wide mobile home and 2 BR help house. Three irrigation wells producing approx. 4500 GPM of water + numerous artesian wells for stock water. Ranch runs approx. 800 head equivalent of cows. $1,250,000 terms
JETT BLACKBURN
REAL ESTATE
771 Ponderosa Village
Burns, OR 97720
Office: 503/573-7205
Eves., Doug Campbell, Baker Assoc., 503/523-2506

"That must be one good hoss — For anyone to keep straight, that ugly!"

PACIFIC Farms and Ranches 13

CATTLE/GRAIN

1495 Deeded acres year round cattle operation and grain land. Potential to develop for more production. Carry 400 to 500 head. On a paved road and only 8 miles to town and schools $550,000.

Evenings contact: John Cameron, Mgr., 503/882-8538 or Don Kirkpatrick, 503/884-9765

BRUCE OWENS, REALTOR
520 Klamath Ave • Klamath Falls, OR 97601
Office: 503/884-3128

LOOKING FOR A REAL COW OUTFIT ?

Here is a full and complete working cattle ranch, summer and winter — with mild winters. Good buildings, corrals, fences and scales. Several streams and creeks run through the property. Over 1,000 acres of pasture and hay land irrigated with free water. Several hundred acres can be put into production. 330 acres of new alfalfa new this year. This ranch is a fine cattle ranch as is, but has great potential for increased carrying capacity and production. Excellent summer Forest allotment — 385 head and a good winter permit making this a well rounded cattle and hay ranch.

Price includes land, buildings, water sprinkler system and 385 pairs. Balance of 500 cows, bulls, 204 heifers and hay can be purchased at market price.

WANT TO SEMI RETIRE ?

or raise your family in a clean environment? Beautiful, extra well built home, 2 fireplaces, living room, den, sliding glass doors out of all three bedrooms, beautiful kitchen — breakfast bar, dining room, 2 full baths, a utility room on 220 acres. Approx. 165 acres cultivated — 67 acre water right under reservoir — 2 sprinkler lines, good domestic well. 17 miles from shopping, hospital and high school. Beautiful view overlooking the valley and mountain range. Hunting: Ducks, geese and deer. Price: $270,000.

Write or Call:
Favell-Utley Corporation
120 E Street N
Lakeview, OR 97630
Phone: 503/947-2161 or 503/947-4436, evenings

OUTSTANDING EASTERN WASHINGTON PROPERTIES

CATTLE RANCHES:

#1. In same family three generations. 10,550 acres deeded with 600 acres sprinkler irrigated by circle and drag lines, free gravity pressured water, 1100 acres lush sub-irrigated meadow land, many excellent buildings, well fenced, full line of machinery. 1220 acres of State and Federal leases. This ranch has produced "State Rangeman of the Year" awards. Priced at $1,800,000.00.

#2. 10,000 acre deeded ranch in beautiful mountainous area. Excellent water, fences and grass. Beautiful owners home, foremans house, large modern calving and horse barn. Leases and range permits included are 4580 acres of State, private and Federal leases and a 25,000 acre, 758 head, National Forest range permit. Priced at $1,300,000.00.

ACREAGES:

Located in central Washington, 8700 acres deeded plus 10,280 leased winter range land. Lots of water and well fenced. This property has excellent development potential as it borders Interstate Freeway for ten miles and is located near a large proposed recreational facility. Price: $525,000.00.

FARMS: Excellent Investment Potential

#1. Columbia Basin. 480 acres all circle irrigated, set up for potatoes. One 10,000 ton, new in 1976, modern potato storage included with property. Owner will lease back guaranteeing investor good return. Priced at $850,000.00. Good terms.

#2. Columbia Basin. 160 acre farm with circle, located in one of the earliest areas. Excellent for potatoes, beans, corn, suitable for apple or soft fruit orchard. New 8,000 ton potato storage included. Priced at $410,000.00.

Accredited IR REALTOR®

FRED R. DONEY
Ranch Broker
1840 S. Pioneer Way • Box Y
Moses Lake, WA 98837.
Office: 509/765-7886 or
Call: Bob Fancher, Sales Rep., 787-2017

INTERMOUNTAIN Farms and Ranches 13

NORTHERN NEVADA CATTLE RANCH

Outstanding 2,000 head cattle ranch, 8,000 deeded acres, 160,000 acre BLM private allotment, 1,400 acres native meadow, 150 acres alfalfa. Full line of equipment and excellent improvements included in price of $2,000,000. Cattle at market.

Robert I. Cowles, Real Estate, Inc.
225 So. Arlington Ave. • Suite 3
Reno, NV 89501 • PH: 702/323-7267

IDAHO-NEVADA GRASSLAND — THREE CREEKS AREA

Summer Grazing for Cattle and Sheep
6,584 Acres Deeded
1,895 AUM's BLM & Forest Permits all Contiguous
Elevation 5300' to 10,000'
Owner rates the ranch at 1,000 steers for the summer. Deer, quail, chukker and sage hens.
Price: $500,000.00

WESTERN FARM MANAGEMENT COMPANY
Farm-Ranch Real Estate & Loans
Appraisal-Management-Consulting
P.O. Box 1179 • Caldwell, ID 83605
Dee Ottley, Broker — 208/454-8862
Evenings — 459-7273

INTERMOUNTAIN Farms and Ranches 13

FOR RANCHES—Cook Real Estate, Box 127, Salmon, ID 83467. Phone 208/756-2524. Licensed in Idaho and Montana.

PRIME RANCHLAND

2,060 acres of the best. All under cultivation. Overhead sprinklers with plenty of water on property. Presently under leased management. Only $880 per acre. Easy terms available. Contact: Bill Favour, 702/322-6855.

Vista West Realty

209 Ac. 3 miles north of Council, Idaho. 130 ac. irrig. hayland and grass ranch. Hwy. frontage 30 min. to McCall skiing. Weiser River flows thru property. $225,000 w/terms.
188 Ac. Payette River bottom ranch. Good location for purebred operation. Paved rd. 45 min. from Boise. $200,000, w/owner carrying contract.

CRAWFORD ASSOCIATES
P.O. Box 154 • Payette, ID 83661
PH: 208/642-9791 or 642-3059

1350 UNIT RANCH: Cows winter on 1/2 ton of hay. Excellent improvements with metal shop, 2 good homes and 2 mobile homes. Private grazing allotment. Owner will trade for larger operation. Price: $1,450,000. Call: Steve Dobson and Associates, 8901 W. State St., Boise, ID 83702. Phone: 208/336-5511.

NEVADA

1 —Inside deeded operation. 1000 mother cow unit. 15,700 acres meadow and farming land. Best location. Asking $1,900,000.
2 —2500 cow unit completely equipped. A going operation. MUST BE SOLD. Best of terms. Price: $1,750,000.

ROBISON REALTY & INSURANCE CO., REALTOR
475 S. Arlington • Reno, NV 89501
Mel A. Robison, 702/329-9268 or 702/322-7892

SOUTHWEST IDAHO CATTLE RANCHES A PAIR OF NICE ONES

1446 DEEDED ACRES plus Forest Service and BLM permits and State lease. 250 acres irrigated, 130 acres farmed dry. Beautiful setting in mountain area. Large amount of marketable timber. Good set of improvements. $800,000 with timber. $500,000 without timber.

1437 DEEDED ACRES plus Forest Service permit and State lease. 230 acres irrigated, approx. 700 acres farmed dry and seeded to grass. Extra good set of buildings. Nice location near small town. $500,000.

Erickson Agency • 27 West Main • Weiser, ID 83672
PH: Office — 208/549-2202 • Res., 549-2591; 549-1584

930 ACRE FARM located Garrison, Utah. 650 acres presently in production—alfalfa, grain and corn silage. Excellent improvements. Farm can be divided into 2 complete operational units. Price: $750,000 with terms. Call: 702/738-8270 or write: Box 425, Elko, NV 89801.

4,300-Acre River Ranch Under $120 Per Acre

Located in the mild winter area of IDAHO for year round cattle grazing! FREE WATER with front on major river for 4 miles, plus 8 creeks, many developed springs. Approx. 4,300 deeded acres, plus 2,500 acres leased from State. Owner states ranch now runs 500 cow units for 8 months, or could be utilized for 300 to 350 cow units year round. 285 acres used for hay, production reportedly around 100 tons per year. 10 year old, 6 room ranch home. Spectacular scenery, in one of Idaho's finest deer, elk and game bird areas. Salmon, steelhead and trout fishing in river. Cattlemen's dream for only $500,000.

NEW—FREE 286-page SUMMER Catalog! Describes over 2,500 top values in 40 states.

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1-800-821-2599

Class Ag Really Work

ROBISON RIVER FRONT RANCHES

100 to 200 head, river frontage, 1600 deeded, 3600 BLM, 6000 total acres. Good improvements. Priced to sell at $245,000. Owner financing available.
200 head Forest permit. 120 acres river frontage deeded, plus private lease 600 acres. No improvements. Build your own to suit. $167,000. Owner will finance cows with ranch. Does at market.
400 acres, 200 head. River frontage. Good improvements. $400,000. Owner financing.
240 acres deeded, 100 acres BLM, good improvements. Summer grazing for 200 cows or 300-400 yearlings. Price: $240,000. Owner financing. Located in potato area. North of Boise, 70 miles.
Lowland in the states with over 100 farms and ranches from which to choose. Call or write:

William S. Knipe, Jr.
Ranch Broker
3653 Rickenbacker St.
Boise, ID 83705
M.W. Boise Air Terminal
Since 1941

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208/345-3163
Come Fly With the Professionals

INTERMOUNTAIN Farms and Ranches 13

For Ranches and Other Properties

DeBOARD REAL ESTATE
Box F • Salmon, ID 83467
208/756-3011, Business
208/756-3796, Home

FORCED SALE
Southern Nevada cattle ranch. Price reduced by $150,000. Cow market improving too late. 1500 head capacity (yearlings). 1400 acres deeded, 150,000 acre exclusive BLM lease. Elegant Spanish Hacienda headquarters. Ideal high desert climate. 62 miles from Las Vegas, enormous development potential. NEVADA LANDS OFFICE (Brokers), Austin, NV 89310. 702/964-2483.

UTAH—250 cows, 36,000 acres, 11,500 seeded, 120 alfalfa (3 cuttings), 400 head feedlot, private BLM, landing strip, 18 miles gravel road. $225,000, consider trade. 702/883-6244.

ONE MAN OPERATION

800 Head. Graze 8-1/2 months on winter range, 3-1/2 months on irrigated and sub-irrigated meadows. Improvements and equipment included in price of $450,000, easy terms. Cattle may be purchased.

FRED C. WORLINE & Assoc.
Licensed Real Estate Broker
501 Oak St. • Elko, NV 89801
PH: 702/738-8079

NORTH IDAHO—67 ACRES, mile south of Fernwood, half mile county road and trout stream frontage. Surveyed, can subdivide. Deer, elk, bear, grouse, trout. 47 acres good timber, 20 meadow, barn, furnished deluxe mobile with fireplace. 40 GPM well, 3 phase power for millsite. Excellent winter sports area. Small population. Beautiful. $84,000, terms. Box 130, Fernwood, ID 83830. 208/245-4084.

DIVERSIFIED RANCH

This 1800 acre ranch can be operated as a grain and cattle ranch or convert to all cattle. Two homes, good outbuildings, corrals and fences. Springs for stock water. Excellent potential to put approx. 800 acres under irrigation. Price: $360,000.

BAKE YOUNG REALTY
P.O. Box 960 • Nampa, ID 83651
PH: 208/465-3524

NEED GRASS ???

197 acres of excellent irrigated pasture + spring range for 155 head on BLM. Tremendous little ranch in the heart of Idaho's great outdoor playground. Priced at only $160,000, with terms.

320 ACRES SAGE BRUSH LAND
Ideal for sprinklers in a low water lift area. Good soil and has river frontage. A steal at $350 per acre with terms.

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Two price support bills ok'd by Senate committee

The Senate agriculture committee has approved two separate bills to make changes in the U.S. farm price supports.

The committee okayed a bill to raise the target price for 1978 crop wheat to $3.40 per bushel. That is the measure U.S. President Jimmy Carter has said he would accept.

Additionally, the committee approved a bill introduced by Senator Dick Clark (D-Iowa) to raise the price support levels of the 1977 farm act for wheat, feedgrains and cotton.

The committee approved the Clark bill with one modification which would grant the Agriculture Secretary authority to raise the cotton loan rate above the level specified by the formula for determining cotton loan rates.

In addition to the cotton modification, the bill would raise the 1978 target price for wheat to $3.40 per bushel and the wheat loan rate to $2.50, the 1978 corn target price to $2.30 and the loan rate to $2.20, and set a 1978 cotton price of 60 cents per lb. The price support modifications would also apply to subsequent crop years affected by the 1977 Farm Act.

The committee approved both bills in order to have them available for full Senate consideration in the event Carter can be persuaded to accept the Clark bill's modifications to the 1977 act regarding feedgrain and cotton price supports and the increase in the wheat loan rate.

Clark said he talked recently with Carter on the telephone about Clark's proposal and received neither encouragement nor discouragement. Clark said he hopes for a chance to meet with Carter in the next few days to try to win Carter's support for his measure.

In the meantime, Senator Robert Dole (R-Kan.) won the committee's approval to modify his bill introduced recently. The bill originally set a $3.50 target price for 1978 crop wheat and would also apply to subsequent crop years. Dole modified his bill to lower the target price to $3.40 and apply it to 1978 crop wheat only, because that is the only item Carter has said he will accept. Dole indicated he modified his bill in order to have something available for Senate consideration to help farmers if Carter will not support the Clark measure.

Senate agriculture committee chairman Herman Talmadge (D-Ga.) said he recently discussed with his House counterpart, legislative strategy concerning more farm price support legislation. Talmadge said Congressman Thomas Foley (D-Wash.) has not discussed with his committee exactly what legislative road to travel.

Talmadge explained the options available to the House are: 1) to seek a new House-Senate conference on the defeated raisin marketing bill to which farm price support increases were attached, 2) to proceed from scratch with new legislation, and 3) do nothing.

In other action, the Senate committee passed a bill to raise the Commodity Credit Corp.'s (CCC) borrowing authority to $25 million.

Export promotion ideas to halt inflation launched

The Carter administration has launched a top-level study of ways to increase U.S. agricultural and commercial exports as part of the President's anti-inflation scheme announced April 11.

The newly-appointed export policy task force, composed of several Cabinet members at the assistant secretary level, met to develop a work plan to cover all types of exports, Treasury assistant secretary Fred Bergsten said.

He told reporters that one important issue he and other task force members will consider is methods by which U.S. firms benefit from a drop in the U.S. dollar's value.

Bergsten said the Treasury Department is heading the study of export finance of such agencies as the Export-Import Bank. Other items to be looked at include: agricultural export policy, anti-trust laws, government export assistance programs, tax policy, and government regulations.

According to Bergsten, the interagency group's function will be more public relations than anything else, although he did not rule out the possibility of congressional legislation resulting from the group's efforts.

The task force has been ordered to develop additional measures to promote exports and to report to the President within 60 days. The Commerce Department is taking the lead, with Commerce assistant secretary for industry and trade Frank Weil directing the task force.

Other participants will include the U.S. Department of Agriculture, State Department and Special Trade Representative's (STR) office.

According to an internal Commerce Department memorandum, relevant Cabinet officers were asked to look into the following:

- Investigating export effects of such matters as stockpiles, credit, price supports, set-asides, bilateral and international commodity agreements.
- Considering new initiatives to increase the competitive position of U.S. agricultural exports such as special agricultural export credit, bilateral agreements committing foreign buyers to certain levels of periodic purchases.
- Increasing amounts of financial assistance to small exporters to help them adapt products for export and develop new export business.
- Eliminating constraints on formation of export associations, trading companies and other forms of cooperative private action to penetrate foreign markets.
- Expanding the existing budget allocations for the Export-Import Bank.
- Various tax incentives to add to exports without providing windfalls.

The memorandum, prepared as background for the task force's first meeting, said a stronger U.S. dollar requires action on inflation, oil imports and the non-oil trade balance.

"A significant improvement in the non-oil trade balance requires effective, dramatic, and highly visible U.S. government action to increase U.S. exports," the letter said.

AT MIDLAND—Jay Barnosky and his wife were on hand for the 1978 Midland Performance Test Hereford Sales, Billings, Mont. Barnosky is a producer of fancy Hereford feeders at Sheridan, Mont.

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RANCHES or PASTURE WANTED 15

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PASTURES AVAILABLE 17

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HAY, FEED, SEED 18

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MISCELLANEOUS 29

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	$2.25 ($3.20)		$4.00 ($3.60)		$4.55 ($3.90)		$4.80 ($4.20)		$5.35 ($4.50)
16		17		18		19		20	
	$5.60 ($4.80)		$5.85 ($5.10)		$6.10 ($5.40)		$6.35 ($5.70)		$7.00 ($6.00)
21		22		23		24		25	
	$7.35 ($6.30)		$7.70 ($6.60)		$8.05 ($6.90)		$8.40 ($7.20)		$8.75 ($7.50)
26		27		28		29		30	
	$9.10 ($7.80)		$9.45 ($8.10)		$9.80 ($8.40)		$10.15 ($8.70)		$10.50 ($9.00)
31		32		33		34		35	
	$10.85 ($9.30)		$11.20 ($9.60)		$11.55 ($9.90)		$11.90 ($10.20)		$12.25 ($10.50)
36		37		38		39		40	
	$12.60 ($10.80)		$12.95 ($11.10)		$13.30 ($11.40)		$13.65 ($11.70)		$14.00 ($12.00)
41		42		43		44		45	
	$14.35 ($12.30)		$14.70 ($12.60)		$15.05 ($12.90)		$15.40 ($13.20)		$15.75 ($13.50)
46		47		48		49		50	
	$16.10 ($13.80)		$16.45 ($14.10)		$16.80 ($14.40)		$17.15 ($14.70)		$17.50 ($15.00)
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